

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Vancouver West

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	724,998,881	754,280,516	3- %	1,965,606,720	3,970,449,223	50- %
Units Listed	279	303	7- %	1,190	1,686	29- %
Units Sold	187	191	2- %	520	1,000	48- %
Sale Success Ratio	65 %	59 %		50 %	65 %	
% Sales to Listings	67 %	63 %		43 %	59 %	
Avg Price/Unit	3,876,999	3,949,112	1- %	3,780,012	3,970,449	4- %
Active Listings	585	541	8 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	115,180,200	119,056,285	3- %	382,866,826	506,447,725	24- %
Units Listed	112	109	2 %	435	484	10- %
Units Sold	80	88	9- %	270	387	30- %
Sale Success Ratio	72 %	85 %		69 %	80 %	
% Sales to Listings	71 %	80 %		62 %	79 %	
Avg Price/Unit	1,439,752	1,352,912	6 %	1,418,025	1,308,650	8 %
Active Listings	133	88	51 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	505,660,056	505,088,291	0 %	1,814,758,413	2,208,990,323	17- %
Units Listed	684	693	1- %	2,696	3,344	19- %
Units Sold	526	572	8- %	1,998	2,664	25- %
Sale Success Ratio	78 %	82 %		76 %	82 %	
% Sales to Listings	76 %	82 %		74 %	79 %	
Avg Price/Unit	961,330	883,021	8 %	908,287	829,200	9 %
Active Listings	645	701	7- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,345,839,137	1,378,425,092	2- %	4,163,231,959	6,685,887,271	37- %
Units Listed	1,075	1,105	2- %	4,321	5,514	21- %
Units Sold	793	851	6- %	2,788	4,051	31- %
Sale Success Ratio	74 %	76 %		69 %	77 %	
% Sales to Listings	73 %	77 %		64 %	73 %	
Avg Price/Unit	1,697,148	1,619,770	4 %	1,493,268	1,650,428	9- %
Active Listings	1,363	1,330	2 %			

MULTI FAMILY REVENUE



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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,378,800	0	0 %	20,740,600	0	0 %
Units Listed	3	8	62- %	22	12	83 %
Units Sold	2	0	0 %	9	0	0 %
Sale Success Ratio	66 %	0 %		56 %	0 %	
% Sales to Listings	66 %	0 %		40 %	0 %	
Avg Price/Unit	3,189,400	0	0 %	2,304,511	0	0 %
Active Listings	10	5	100 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,500,000	0	0 %	10,720,000	11,781,000	9- %
Units Listed	3	0	0 %	14	8	75 %
Units Sold	1	0	0 %	4	4	0 %
Sale Success Ratio	100 %	0 %		40 %	28 %	
% Sales to Listings	33 %	0 %		28 %	50 %	
Avg Price/Unit	3,500,000	0	0 %	2,680,000	2,945,250	9- %
Active Listings	8	2	300 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,355,717,937	1,378,425,092	1- %	4,194,692,559	6,697,668,271	37- %
Units Listed	1,081	1,113	2- %	4,357	5,534	21- %
Units Sold	796	851	6- %	2,801	4,055	30- %
Sale Success Ratio	74 %	75 %		69 %	76 %	
% Sales to Listings	73 %	76 %		64 %	73 %	
Avg Price/Unit	1,703,163	1,619,770	5 %	1,497,569	1,651,706	9- %
Active Listings	1,381	1,337	3 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,070,488	1,457,000	26- %	4,822,988	4,095,500	17 %
Units Listed	32	32	0 %	174	177	1- %
Units Sold	11	13	15- %	40	41	2- %
Sale Success Ratio	29 %	34 %		21 %	23 %	
% Sales to Listings	34 %	40 %		22 %	23 %	
Avg Price/Unit	97,317	112,076	13- %	120,574	99,890	20 %
Active Listings	193	199	3- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,430,000	14,148,000	33- %	65,678,248	67,302,800	2- %
Units Listed	8	24	66- %	64	108	40- %
Units Sold	3	12	75- %	37	53	30- %
Sale Success Ratio	37 %	48 %		43 %	47 %	
% Sales to Listings	37 %	50 %		57 %	49 %	
Avg Price/Unit	3,143,333	1,179,000	166 %	1,775,087	1,269,864	39 %
Active Listings	49	80	38- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Vancouver West

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,900,000	46,388,000	89- %	14,150,000	88,046,000	83- %
Units Listed	1	6	83- %	16	24	33- %
Units Sold	1	4	75- %	3	12	75- %
Sale Success Ratio	100 %	80 %		27 %	57 %	
% Sales to Listings	100 %	66 %		18 %	50 %	
Avg Price/Unit	4,900,000	11,597,000	57- %	4,716,666	7,337,166	35- %
Active Listings	12	13	7- %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	13,250,000	0	0 %
Units Listed	2	1	100 %	9	5	80 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		33 %	0 %	
% Sales to Listings	0 %	0 %		11 %	0 %	
Avg Price/Unit	0	0	0 %	13,250,000	0	0 %
Active Listings	9	6	50 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,400,488	61,993,000	75- %	97,901,236	159,444,300	38- %
Units Listed	43	63	31- %	263	314	16- %
Units Sold	15	29	48- %	81	106	23- %
Sale Success Ratio	32 %	42 %		28 %	34 %	
% Sales to Listings	34 %	46 %		30 %	33 %	
Avg Price/Unit	1,026,699	2,137,689	51- %	1,208,657	1,504,191	19- %
Active Listings	263	298	11- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,371,118,425	1,440,418,092	4- %	4,292,593,795	6,857,112,571	37- %
Units Listed	1,124	1,176	4- %	4,620	5,848	20- %
Units Sold	811	880	7- %	2,882	4,161	30- %
Sale Success Ratio	72 %	73 %		66 %	74 %	
% Sales to Listings	72 %	74 %		62 %	71 %	
Avg Price/Unit	1,690,651	1,636,838	3 %	1,489,449	1,647,948	9- %
Active Listings	1,644	1,635	0 %			