

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## DETACHED

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>NEW</b>          |                         |                  |              |                        |                   |              |
| Gross Sales         | <b>1,391,928</b>        | <b>6,979,402</b> | <b>80- %</b> | <b>12,416,619</b>      | <b>21,481,965</b> | <b>42- %</b> |
| Units Listed        | <b>6</b>                | <b>18</b>        | <b>66- %</b> | <b>62</b>              | <b>86</b>         | <b>27- %</b> |
| Units Sold          | <b>3</b>                | <b>15</b>        | <b>80- %</b> | <b>27</b>              | <b>50</b>         | <b>46- %</b> |
| Sale Success Ratio  | <b>60 %</b>             | <b>88 %</b>      |              | <b>61 %</b>            | <b>69 %</b>       |              |
| % Sales to Listings | <b>50 %</b>             | <b>83 %</b>      |              | <b>43 %</b>            | <b>58 %</b>       |              |
| Avg Price/Unit      | <b>463,976</b>          | <b>465,293</b>   | <b>0 %</b>   | <b>459,874</b>         | <b>429,639</b>    | <b>7 %</b>   |
| Active Listings     | <b>54</b>               | <b>53</b>        | <b>1 %</b>   |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>16,694,002</b>       | <b>28,758,250</b> | <b>41- %</b> | <b>138,270,896</b>     | <b>179,382,535</b> | <b>22- %</b> |
| Units Listed        | <b>113</b>              | <b>109</b>        | <b>3 %</b>   | <b>802</b>             | <b>736</b>         | <b>8 %</b>   |
| Units Sold          | <b>40</b>               | <b>65</b>         | <b>38- %</b> | <b>311</b>             | <b>407</b>         | <b>23- %</b> |
| Sale Success Ratio  | <b>50 %</b>             | <b>65 %</b>       |              | <b>63 %</b>            | <b>66 %</b>        |              |
| % Sales to Listings | <b>35 %</b>             | <b>59 %</b>       |              | <b>38 %</b>            | <b>55 %</b>        |              |
| Avg Price/Unit      | <b>417,350</b>          | <b>442,434</b>    | <b>5- %</b>  | <b>444,600</b>         | <b>440,743</b>     | <b>0 %</b>   |
| Active Listings     | <b>552</b>              | <b>381</b>        | <b>44 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>18,085,930</b>       | <b>35,737,652</b> | <b>49- %</b> | <b>150,687,515</b>     | <b>200,864,500</b> | <b>24- %</b> |
| Units Listed        | <b>119</b>              | <b>127</b>        | <b>6- %</b>  | <b>864</b>             | <b>822</b>         | <b>5 %</b>   |
| Units Sold          | <b>43</b>               | <b>80</b>         | <b>46- %</b> | <b>338</b>             | <b>457</b>         | <b>26- %</b> |
| Sale Success Ratio  | <b>50 %</b>             | <b>68 %</b>       |              | <b>63 %</b>            | <b>67 %</b>        |              |
| % Sales to Listings | <b>36 %</b>             | <b>62 %</b>       |              | <b>39 %</b>            | <b>55 %</b>        |              |
| Avg Price/Unit      | <b>420,603</b>          | <b>446,720</b>    | <b>5- %</b>  | <b>445,821</b>         | <b>439,528</b>     | <b>1 %</b>   |
| Active Listings     | <b>606</b>              | <b>434</b>        | <b>39 %</b>  |                        |                    |              |

## ATTACHED

|                     | -----CURRENT MONTH----- |                |               | -----YEAR TO DATE----- |                  |              |
|---------------------|-------------------------|----------------|---------------|------------------------|------------------|--------------|
|                     | THIS YEAR               | LAST YEAR      | INCREASE      | THIS YEAR              | LAST YEAR        | INCREASE     |
| <b>NEW</b>          |                         |                |               |                        |                  |              |
| Gross Sales         | <b>10,000</b>           | <b>649,000</b> | <b>98- %</b>  | <b>5,330,155</b>       | <b>1,077,100</b> | <b>394 %</b> |
| Units Listed        | <b>1</b>                | <b>9</b>       | <b>88- %</b>  | <b>21</b>              | <b>19</b>        | <b>10 %</b>  |
| Units Sold          | <b>0</b>                | <b>1</b>       | <b>100- %</b> | <b>16</b>              | <b>2</b>         | <b>700 %</b> |
| Sale Success Ratio  | <b>0 %</b>              | <b>100 %</b>   |               | <b>64 %</b>            | <b>28 %</b>      |              |
| % Sales to Listings | <b>0 %</b>              | <b>11 %</b>    |               | <b>76 %</b>            | <b>10 %</b>      |              |
| Avg Price/Unit      | <b>0</b>                | <b>649,000</b> | <b>100- %</b> | <b>333,134</b>         | <b>538,550</b>   | <b>38- %</b> |
| Active Listings     | <b>19</b>               | <b>28</b>      | <b>32- %</b>  |                        |                  |              |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## ATTACHED

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>RESALE</b>       |                         |                  |              |                        |                   |              |
| Gross Sales         | <b>739,000</b>          | <b>2,321,400</b> | <b>68- %</b> | <b>9,422,550</b>       | <b>12,666,150</b> | <b>25- %</b> |
| Units Listed        | <b>6</b>                | <b>8</b>         | <b>25- %</b> | <b>73</b>              | <b>56</b>         | <b>30 %</b>  |
| Units Sold          | <b>3</b>                | <b>9</b>         | <b>66- %</b> | <b>34</b>              | <b>49</b>         | <b>30- %</b> |
| Sale Success Ratio  | <b>42 %</b>             | <b>69 %</b>      |              | <b>60 %</b>            | <b>79 %</b>       |              |
| % Sales to Listings | <b>50 %</b>             | <b>112 %</b>     |              | <b>46 %</b>            | <b>87 %</b>       |              |
| Avg Price/Unit      | <b>246,333</b>          | <b>257,933</b>   | <b>4- %</b>  | <b>277,133</b>         | <b>258,492</b>    | <b>7 %</b>   |
| Active Listings     | <b>36</b>               | <b>19</b>        | <b>89 %</b>  |                        |                   |              |

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |             |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|-------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE    |
| <b>ALL</b>          |                         |                  |              |                        |                   |             |
| Gross Sales         | <b>749,000</b>          | <b>2,970,400</b> | <b>74- %</b> | <b>14,752,705</b>      | <b>13,743,250</b> | <b>7 %</b>  |
| Units Listed        | <b>7</b>                | <b>17</b>        | <b>58- %</b> | <b>94</b>              | <b>75</b>         | <b>25 %</b> |
| Units Sold          | <b>3</b>                | <b>10</b>        | <b>70- %</b> | <b>50</b>              | <b>51</b>         | <b>1- %</b> |
| Sale Success Ratio  | <b>33 %</b>             | <b>71 %</b>      |              | <b>61 %</b>            | <b>73 %</b>       |             |
| % Sales to Listings | <b>42 %</b>             | <b>58 %</b>      |              | <b>53 %</b>            | <b>68 %</b>       |             |
| Avg Price/Unit      | <b>249,666</b>          | <b>297,040</b>   | <b>15- %</b> | <b>295,054</b>         | <b>269,475</b>    | <b>9 %</b>  |
| Active Listings     | <b>55</b>               | <b>47</b>        | <b>17 %</b>  |                        |                   |             |

## APARTMENTS

|                     | -----CURRENT MONTH----- |                |              | -----YEAR TO DATE----- |                |              |
|---------------------|-------------------------|----------------|--------------|------------------------|----------------|--------------|
|                     | THIS YEAR               | LAST YEAR      | INCREASE     | THIS YEAR              | LAST YEAR      | INCREASE     |
| <b>NEW</b>          |                         |                |              |                        |                |              |
| Gross Sales         | <b>245,900</b>          | <b>505,000</b> | <b>51- %</b> | <b>2,309,700</b>       | <b>835,000</b> | <b>176 %</b> |
| Units Listed        | <b>6</b>                | <b>3</b>       | <b>100 %</b> | <b>20</b>              | <b>14</b>      | <b>42 %</b>  |
| Units Sold          | <b>1</b>                | <b>1</b>       | <b>0 %</b>   | <b>7</b>               | <b>2</b>       | <b>250 %</b> |
| Sale Success Ratio  | <b>16 %</b>             | <b>100 %</b>   |              | <b>35 %</b>            | <b>22 %</b>    |              |
| % Sales to Listings | <b>16 %</b>             | <b>33 %</b>    |              | <b>35 %</b>            | <b>14 %</b>    |              |
| Avg Price/Unit      | <b>245,900</b>          | <b>505,000</b> | <b>51- %</b> | <b>329,957</b>         | <b>417,500</b> | <b>20- %</b> |
| Active Listings     | <b>19</b>               | <b>11</b>      | <b>72 %</b>  |                        |                |              |

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                  |              |
|---------------------|-------------------------|------------------|--------------|------------------------|------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR        | INCREASE     |
| <b>RESALE</b>       |                         |                  |              |                        |                  |              |
| Gross Sales         | <b>1,572,500</b>        | <b>1,285,630</b> | <b>22 %</b>  | <b>4,837,150</b>       | <b>5,281,130</b> | <b>8- %</b>  |
| Units Listed        | <b>10</b>               | <b>5</b>         | <b>100 %</b> | <b>38</b>              | <b>36</b>        | <b>5 %</b>   |
| Units Sold          | <b>6</b>                | <b>5</b>         | <b>20 %</b>  | <b>18</b>              | <b>21</b>        | <b>14- %</b> |
| Sale Success Ratio  | <b>54 %</b>             | <b>62 %</b>      |              | <b>52 %</b>            | <b>75 %</b>      |              |
| % Sales to Listings | <b>60 %</b>             | <b>100 %</b>     |              | <b>47 %</b>            | <b>58 %</b>      |              |
| Avg Price/Unit      | <b>262,083</b>          | <b>257,126</b>   | <b>1 %</b>   | <b>268,730</b>         | <b>251,482</b>   | <b>6 %</b>   |
| Active Listings     | <b>26</b>               | <b>18</b>        | <b>44 %</b>  |                        |                  |              |

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                  |             |
|---------------------|-------------------------|------------------|--------------|------------------------|------------------|-------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR        | INCREASE    |
| <b>ALL</b>          |                         |                  |              |                        |                  |             |
| Gross Sales         | <b>1,818,400</b>        | <b>1,790,630</b> | <b>1 %</b>   | <b>7,146,850</b>       | <b>6,116,130</b> | <b>16 %</b> |
| Units Listed        | <b>16</b>               | <b>8</b>         | <b>100 %</b> | <b>58</b>              | <b>50</b>        | <b>16 %</b> |
| Units Sold          | <b>7</b>                | <b>6</b>         | <b>16 %</b>  | <b>25</b>              | <b>23</b>        | <b>8 %</b>  |
| Sale Success Ratio  | <b>41 %</b>             | <b>66 %</b>      |              | <b>46 %</b>            | <b>62 %</b>      |             |
| % Sales to Listings | <b>43 %</b>             | <b>75 %</b>      |              | <b>43 %</b>            | <b>46 %</b>      |             |
| Avg Price/Unit      | <b>259,771</b>          | <b>298,438</b>   | <b>12- %</b> | <b>285,874</b>         | <b>265,918</b>   | <b>7 %</b>  |
| Active Listings     | <b>45</b>               | <b>29</b>        | <b>55 %</b>  |                        |                  |             |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## DET/ATT/APT SUB-TOTALS

| NEW                 | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| Gross Sales         | <b>1,647,828</b>        | <b>8,133,402</b> | <b>79- %</b> | <b>20,056,474</b>      | <b>23,394,065</b> | <b>14- %</b> |
| Units Listed        | <b>13</b>               | <b>30</b>        | <b>56- %</b> | <b>103</b>             | <b>119</b>        | <b>13- %</b> |
| Units Sold          | <b>4</b>                | <b>17</b>        | <b>76- %</b> | <b>50</b>              | <b>54</b>         | <b>7- %</b>  |
| Sale Success Ratio  | <b>30 %</b>             | <b>89 %</b>      |              | <b>56 %</b>            | <b>61 %</b>       |              |
| % Sales to Listings | <b>30 %</b>             | <b>56 %</b>      |              | <b>48 %</b>            | <b>45 %</b>       |              |
| Avg Price/Unit      | <b>411,957</b>          | <b>478,435</b>   | <b>13- %</b> | <b>401,129</b>         | <b>433,223</b>    | <b>7- %</b>  |
| Active Listings     | <b>92</b>               | <b>92</b>        | <b>0 %</b>   |                        |                   |              |

| RESALE              | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>19,005,502</b>       | <b>32,365,280</b> | <b>41- %</b> | <b>152,530,596</b>     | <b>197,329,815</b> | <b>22- %</b> |
| Units Listed        | <b>129</b>              | <b>122</b>        | <b>5 %</b>   | <b>913</b>             | <b>828</b>         | <b>10 %</b>  |
| Units Sold          | <b>49</b>               | <b>79</b>         | <b>37- %</b> | <b>363</b>             | <b>477</b>         | <b>23- %</b> |
| Sale Success Ratio  | <b>50 %</b>             | <b>65 %</b>       |              | <b>62 %</b>            | <b>68 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>64 %</b>       |              | <b>39 %</b>            | <b>57 %</b>        |              |
| Avg Price/Unit      | <b>387,867</b>          | <b>409,687</b>    | <b>5- %</b>  | <b>420,194</b>         | <b>413,689</b>     | <b>1 %</b>   |
| Active Listings     | <b>614</b>              | <b>418</b>        | <b>46 %</b>  |                        |                    |              |

| ALL                 | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>20,653,330</b>       | <b>40,498,682</b> | <b>49- %</b> | <b>172,587,070</b>     | <b>220,723,880</b> | <b>21- %</b> |
| Units Listed        | <b>142</b>              | <b>152</b>        | <b>6- %</b>  | <b>1,016</b>           | <b>947</b>         | <b>7 %</b>   |
| Units Sold          | <b>53</b>               | <b>96</b>         | <b>44- %</b> | <b>413</b>             | <b>531</b>         | <b>22- %</b> |
| Sale Success Ratio  | <b>47 %</b>             | <b>68 %</b>       |              | <b>61 %</b>            | <b>67 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>63 %</b>       |              | <b>40 %</b>            | <b>56 %</b>        |              |
| Avg Price/Unit      | <b>389,685</b>          | <b>421,861</b>    | <b>7- %</b>  | <b>417,886</b>         | <b>415,675</b>     | <b>0 %</b>   |
| Active Listings     | <b>706</b>              | <b>510</b>        | <b>38 %</b>  |                        |                    |              |

## MULTI FAMILY REVENUE

| NEW                 | -----CURRENT MONTH----- |            |            | -----YEAR TO DATE----- |            |            |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
|                     | THIS YEAR               | LAST YEAR  | INCREASE   | THIS YEAR              | LAST YEAR  | INCREASE   |
| Gross Sales         | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Listed        | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Sold          | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Sale Success Ratio  | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| % Sales to Listings | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| Avg Price/Unit      | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Active Listings     | <b>0</b>                | <b>0</b>   | <b>0 %</b> |                        |            |            |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## MULTI FAMILY REVENUE

| RESALE              | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 1                      | 1         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 1         | 100- %   |                        |           |          |

| ALL                 | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 1                      | 1         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 1         | 100- %   |                        |           |          |

## LAND ONLY

| ALL                 | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |            |          |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR  | INCREASE |
| Gross Sales         | 3,028,900               | 3,345,683 | 9- %     | 22,015,982             | 26,774,358 | 17- %    |
| Units Listed        | 28                      | 38        | 26- %    | 285                    | 220        | 29 %     |
| Units Sold          | 10                      | 17        | 41- %    | 76                     | 111        | 31- %    |
| Sale Success Ratio  | 33 %                    | 41 %      |          | 44 %                   | 54 %       |          |
| % Sales to Listings | 35 %                    | 44 %      |          | 26 %                   | 50 %       |          |
| Avg Price/Unit      | 302,890                 | 196,804   | 53 %     | 289,683                | 241,210    | 20 %     |
| Active Listings     | 354                     | 268       | 32 %     |                        |            |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## RES SUB-TOTAL

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>NEW</b>          |                         |                  |              |                        |                   |              |
| Gross Sales         | <b>1,647,828</b>        | <b>8,133,402</b> | <b>79- %</b> | <b>20,056,474</b>      | <b>23,394,065</b> | <b>14- %</b> |
| Units Listed        | <b>13</b>               | <b>30</b>        | <b>56- %</b> | <b>103</b>             | <b>119</b>        | <b>13- %</b> |
| Units Sold          | <b>4</b>                | <b>17</b>        | <b>76- %</b> | <b>50</b>              | <b>54</b>         | <b>7- %</b>  |
| Sale Success Ratio  | <b>30 %</b>             | <b>89 %</b>      |              | <b>56 %</b>            | <b>61 %</b>       |              |
| % Sales to Listings | <b>30 %</b>             | <b>56 %</b>      |              | <b>48 %</b>            | <b>45 %</b>       |              |
| Avg Price/Unit      | <b>411,957</b>          | <b>478,435</b>   | <b>13- %</b> | <b>401,129</b>         | <b>433,223</b>    | <b>7- %</b>  |
| Active Listings     | <b>92</b>               | <b>92</b>        | <b>0 %</b>   |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>22,034,402</b>       | <b>35,710,963</b> | <b>38- %</b> | <b>174,546,578</b>     | <b>224,104,173</b> | <b>22- %</b> |
| Units Listed        | <b>157</b>              | <b>160</b>        | <b>1- %</b>  | <b>1,199</b>           | <b>1,049</b>       | <b>14 %</b>  |
| Units Sold          | <b>59</b>               | <b>96</b>         | <b>38- %</b> | <b>439</b>             | <b>588</b>         | <b>25- %</b> |
| Sale Success Ratio  | <b>45 %</b>             | <b>59 %</b>       |              | <b>58 %</b>            | <b>64 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>60 %</b>       |              | <b>36 %</b>            | <b>56 %</b>        |              |
| Avg Price/Unit      | <b>373,464</b>          | <b>371,989</b>    | <b>0 %</b>   | <b>397,600</b>         | <b>381,129</b>     | <b>4 %</b>   |
| Active Listings     | <b>968</b>              | <b>687</b>        | <b>40 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>23,682,230</b>       | <b>43,844,365</b> | <b>45- %</b> | <b>194,603,052</b>     | <b>247,498,238</b> | <b>21- %</b> |
| Units Listed        | <b>170</b>              | <b>190</b>        | <b>10- %</b> | <b>1,302</b>           | <b>1,168</b>       | <b>11 %</b>  |
| Units Sold          | <b>63</b>               | <b>113</b>        | <b>44- %</b> | <b>489</b>             | <b>642</b>         | <b>23- %</b> |
| Sale Success Ratio  | <b>44 %</b>             | <b>62 %</b>       |              | <b>58 %</b>            | <b>64 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>59 %</b>       |              | <b>37 %</b>            | <b>54 %</b>        |              |
| Avg Price/Unit      | <b>375,908</b>          | <b>388,003</b>    | <b>3- %</b>  | <b>397,961</b>         | <b>385,511</b>     | <b>3 %</b>   |
| Active Listings     | <b>1,060</b>            | <b>779</b>        | <b>36 %</b>  |                        |                    |              |

## IC&amp;I - BUSINESS

|                     | -----CURRENT MONTH----- |            |            | -----YEAR TO DATE----- |            |            |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
|                     | THIS YEAR               | LAST YEAR  | INCREASE   | THIS YEAR              | LAST YEAR  | INCREASE   |
| <b>NEW</b>          |                         |            |            |                        |            |            |
| Gross Sales         | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Listed        | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Sold          | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Sale Success Ratio  | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| % Sales to Listings | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| Avg Price/Unit      | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Active Listings     | <b>0</b>                | <b>0</b>   | <b>0 %</b> |                        |            |            |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## IC&amp;I - BUSINESS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 50,000    | 100- %   | 1,420,500              | 1,068,000 | 33 %     |
| Units Listed        | 4                       | 6         | 33- %    | 19                     | 31        | 38- %    |
| Units Sold          | 0                       | 1         | 100- %   | 7                      | 5         | 40 %     |
| Sale Success Ratio  | 0 %                     | 25 %      |          | 25 %                   | 33 %      |          |
| % Sales to Listings | 0 %                     | 16 %      |          | 36 %                   | 16 %      |          |
| Avg Price/Unit      | 0                       | 50,000    | 100- %   | 202,928                | 213,600   | 4- %     |
| Active Listings     | 20                      | 36        | 44- %    |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 50,000    | 100- %   | 1,420,500              | 1,068,000 | 33 %     |
| Units Listed        | 4                       | 6         | 33- %    | 19                     | 31        | 38- %    |
| Units Sold          | 0                       | 1         | 100- %   | 7                      | 5         | 40 %     |
| Sale Success Ratio  | 0 %                     | 25 %      |          | 25 %                   | 33 %      |          |
| % Sales to Listings | 0 %                     | 16 %      |          | 36 %                   | 16 %      |          |
| Avg Price/Unit      | 0                       | 50,000    | 100- %   | 202,928                | 213,600   | 4- %     |
| Active Listings     | 20                      | 36        | 44- %    |                        |           |          |

## IC&amp;I - INDUSTRIAL/COMMERCIAL

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 2,396,500              | 2,460,000 | 2- %     |
| Units Listed        | 0                       | 0         | 0 %      | 8                      | 6         | 33 %     |
| Units Sold          | 0                       | 0         | 0 %      | 3                      | 5         | 40- %    |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 33 %                   | 62 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 37 %                   | 83 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 798,833                | 492,000   | 62 %     |
| Active Listings     | 7                       | 8         | 12- %    |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 2,396,500              | 2,460,000 | 2- %     |
| Units Listed        | 0                       | 0         | 0 %      | 8                      | 6         | 33 %     |
| Units Sold          | 0                       | 0         | 0 %      | 3                      | 5         | 40- %    |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 33 %                   | 62 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 37 %                   | 83 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 798,833                | 492,000   | 62 %     |
| Active Listings     | 7                       | 8         | 12- %    |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## IC&amp;I - MULTI FAMILY

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| <b>NEW</b>          | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| <b>RESALE</b>       | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 4,000,000              | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 2         | 100- %   |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 100 %                  | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 4,000,000              | 0         | 0 %      |
| Active Listings     | 0                       | 1         | 100- %   |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| <b>ALL</b>          | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 4,000,000              | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 2         | 100- %   |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 100 %                  | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 4,000,000              | 0         | 0 %      |
| Active Listings     | 0                       | 1         | 100- %   |                        |           |          |

## IC&amp;I - LAND &amp; FARMS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| <b>NEW</b>          | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## IC&amp;I - LAND &amp; FARMS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 3,500,000              | 0         | 0 %      |
| Units Listed        | 0                       | 1         | 100- %   | 4                      | 2         | 100 %    |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 25 %                   | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 25 %                   | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 3,500,000              | 0         | 0 %      |
| Active Listings     | 6                       | 3         | 100 %    |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 3,500,000              | 0         | 0 %      |
| Units Listed        | 0                       | 1         | 100- %   | 4                      | 2         | 100 %    |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 25 %                   | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 25 %                   | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 3,500,000              | 0         | 0 %      |
| Active Listings     | 6                       | 3         | 100 %    |                        |           |          |

## ICI SUB-TOTAL

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 50,000    | 100- %   | 11,317,000             | 3,528,000 | 220 %    |
| Units Listed        | 4                       | 7         | 42- %    | 31                     | 41        | 24- %    |
| Units Sold          | 0                       | 1         | 100- %   | 12                     | 10        | 20 %     |
| Sale Success Ratio  | 0 %                     | 20 %      |          | 28 %                   | 38 %      |          |
| % Sales to Listings | 0 %                     | 14 %      |          | 38 %                   | 24 %      |          |
| Avg Price/Unit      | 0                       | 50,000    | 100- %   | 943,083                | 352,800   | 167 %    |
| Active Listings     | 33                      | 48        | 31- %    |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 50,000    | 100- %   | 11,317,000             | 3,528,000 | 220 %    |
| Units Listed        | 4                       | 7         | 42- %    | 31                     | 41        | 24- %    |
| Units Sold          | 0                       | 1         | 100- %   | 12                     | 10        | 20 %     |
| Sale Success Ratio  | 0 %                     | 20 %      |          | 28 %                   | 38 %      |          |
| % Sales to Listings | 0 %                     | 14 %      |          | 38 %                   | 24 %      |          |
| Avg Price/Unit      | 0                       | 50,000    | 100- %   | 943,083                | 352,800   | 167 %    |
| Active Listings     | 33                      | 48        | 31- %    |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Sunshine Coast

## TOTAL

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>NEW</b>          |                         |                  |              |                        |                   |              |
| Gross Sales         | <b>1,647,828</b>        | <b>8,133,402</b> | <b>79- %</b> | <b>20,056,474</b>      | <b>23,394,065</b> | <b>14- %</b> |
| Units Listed        | <b>13</b>               | <b>30</b>        | <b>56- %</b> | <b>103</b>             | <b>119</b>        | <b>13- %</b> |
| Units Sold          | <b>4</b>                | <b>17</b>        | <b>76- %</b> | <b>50</b>              | <b>54</b>         | <b>7- %</b>  |
| Sale Success Ratio  | <b>30 %</b>             | <b>89 %</b>      |              | <b>56 %</b>            | <b>61 %</b>       |              |
| % Sales to Listings | <b>30 %</b>             | <b>56 %</b>      |              | <b>48 %</b>            | <b>45 %</b>       |              |
| Avg Price/Unit      | <b>411,957</b>          | <b>478,435</b>   | <b>13- %</b> | <b>401,129</b>         | <b>433,223</b>    | <b>7- %</b>  |
| Active Listings     | <b>92</b>               | <b>92</b>        | <b>0 %</b>   |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>22,034,402</b>       | <b>35,760,963</b> | <b>38- %</b> | <b>185,863,578</b>     | <b>227,632,173</b> | <b>18- %</b> |
| Units Listed        | <b>161</b>              | <b>167</b>        | <b>3- %</b>  | <b>1,230</b>           | <b>1,090</b>       | <b>12 %</b>  |
| Units Sold          | <b>59</b>               | <b>97</b>         | <b>39- %</b> | <b>451</b>             | <b>598</b>         | <b>24- %</b> |
| Sale Success Ratio  | <b>45 %</b>             | <b>58 %</b>       |              | <b>57 %</b>            | <b>64 %</b>        |              |
| % Sales to Listings | <b>36 %</b>             | <b>58 %</b>       |              | <b>36 %</b>            | <b>54 %</b>        |              |
| Avg Price/Unit      | <b>373,464</b>          | <b>368,669</b>    | <b>1 %</b>   | <b>412,114</b>         | <b>380,655</b>     | <b>8 %</b>   |
| Active Listings     | <b>1,001</b>            | <b>735</b>        | <b>36 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>23,682,230</b>       | <b>43,894,365</b> | <b>46- %</b> | <b>205,920,052</b>     | <b>251,026,238</b> | <b>17- %</b> |
| Units Listed        | <b>174</b>              | <b>197</b>        | <b>11- %</b> | <b>1,333</b>           | <b>1,209</b>       | <b>10 %</b>  |
| Units Sold          | <b>63</b>               | <b>114</b>        | <b>44- %</b> | <b>501</b>             | <b>652</b>         | <b>23- %</b> |
| Sale Success Ratio  | <b>44 %</b>             | <b>61 %</b>       |              | <b>56 %</b>            | <b>63 %</b>        |              |
| % Sales to Listings | <b>36 %</b>             | <b>57 %</b>       |              | <b>37 %</b>            | <b>53 %</b>        |              |
| Avg Price/Unit      | <b>375,908</b>          | <b>385,038</b>    | <b>2- %</b>  | <b>411,018</b>         | <b>385,009</b>     | <b>6 %</b>   |
| Active Listings     | <b>1,093</b>            | <b>827</b>        | <b>32 %</b>  |                        |                    |              |