

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	395,000	100- %	2,550,000	5,551,500	54- %
Units Listed	5	4	25 %	29	26	11 %
Units Sold	0	1	100- %	6	10	40- %
Sale Success Ratio	0 %	33 %		22 %	55 %	
% Sales to Listings	0 %	25 %		20 %	38 %	
Avg Price/Unit	0	395,000	100- %	425,000	555,150	23- %
Active Listings	23	20	15 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,641,000	12,633,650	39- %	61,022,702	69,107,900	11- %
Units Listed	37	38	2- %	268	205	30 %
Units Sold	14	28	50- %	119	151	21- %
Sale Success Ratio	50 %	68 %		67 %	70 %	
% Sales to Listings	37 %	73 %		44 %	73 %	
Avg Price/Unit	545,785	451,201	20 %	512,795	457,668	12 %
Active Listings	164	86	90 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	7,641,000	13,028,650	41- %	63,572,702	74,659,400	14- %
Units Listed	42	42	0 %	297	231	28 %
Units Sold	14	29	51- %	125	161	22- %
Sale Success Ratio	35 %	65 %		61 %	69 %	
% Sales to Listings	33 %	69 %		42 %	69 %	
Avg Price/Unit	545,785	449,263	21 %	508,581	463,722	9 %
Active Listings	187	106	76 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	2,802,500	100- %	9,252,275	11,428,140	19- %
Units Listed	3	5	40- %	33	31	6 %
Units Sold	0	7	100- %	17	27	37- %
Sale Success Ratio	0 %	87 %		47 %	90 %	
% Sales to Listings	0 %	140 %		51 %	87 %	
Avg Price/Unit	0	400,357	100- %	544,251	423,264	28 %
Active Listings	29	26	11 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,204,000	4,484,000	50- %	30,635,500	29,637,300	3 %
Units Listed	23	8	187 %	163	93	75 %
Units Sold	6	12	50- %	75	85	11- %
Sale Success Ratio	42 %	80 %		80 %	86 %	
% Sales to Listings	26 %	150 %		46 %	91 %	
Avg Price/Unit	367,333	373,666	1- %	408,473	348,674	17 %
Active Listings	85	16	431 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,204,000	7,286,500	69- %	39,887,775	41,065,440	2- %
Units Listed	26	13	100 %	196	124	58 %
Units Sold	6	19	68- %	92	112	17- %
Sale Success Ratio	40 %	82 %		71 %	87 %	
% Sales to Listings	23 %	146 %		46 %	90 %	
Avg Price/Unit	367,333	383,500	4- %	433,562	366,655	18 %
Active Listings	114	42	171 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	2,948,500	100- %	8,870,687	33,727,011	73- %
Units Listed	30	9	233 %	78	120	35- %
Units Sold	0	8	100- %	28	105	73- %
Sale Success Ratio	0 %	88 %		39 %	87 %	
% Sales to Listings	0 %	88 %		35 %	87 %	
Avg Price/Unit	0	368,562	100- %	316,810	321,209	1- %
Active Listings	111	67	65 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	442,000	1,535,500	71- %	10,840,450	7,574,400	43 %
Units Listed	8	10	20- %	70	50	40 %
Units Sold	2	7	71- %	42	34	23 %
Sale Success Ratio	40 %	58 %		82 %	77 %	
% Sales to Listings	25 %	70 %		60 %	68 %	
Avg Price/Unit	221,000	219,357	0 %	258,105	222,776	15 %
Active Listings	30	25	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	442,000	4,484,000	90- %	19,711,137	41,301,411	52- %
Units Listed	38	19	100 %	148	170	12- %
Units Sold	2	15	86- %	70	139	49- %
Sale Success Ratio	25 %	71 %		57 %	84 %	
% Sales to Listings	5 %	78 %		47 %	81 %	
Avg Price/Unit	221,000	298,933	26- %	281,587	297,132	5- %
Active Listings	141	92	53 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	6,146,000	100- %	20,672,962	50,706,651	59- %
Units Listed	38	18	111 %	140	177	20- %
Units Sold	0	16	100- %	51	142	64- %
Sale Success Ratio	0 %	80 %		38 %	84 %	
% Sales to Listings	0 %	88 %		36 %	80 %	
Avg Price/Unit	0	384,125	100- %	405,352	357,089	13 %
Active Listings	163	113	44 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,287,000	18,653,150	44- %	102,498,652	106,319,600	3- %
Units Listed	68	56	21 %	501	348	43 %
Units Sold	22	47	53- %	236	270	12- %
Sale Success Ratio	46 %	69 %		73 %	75 %	
% Sales to Listings	32 %	83 %		47 %	77 %	
Avg Price/Unit	467,590	396,875	17 %	434,316	393,776	10 %
Active Listings	279	127	119 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,287,000	24,799,150	58- %	123,171,614	157,026,251	21- %
Units Listed	106	74	43 %	641	525	22 %
Units Sold	22	63	65- %	287	412	30- %
Sale Success Ratio	35 %	71 %		63 %	78 %	
% Sales to Listings	20 %	85 %		44 %	78 %	
Avg Price/Unit	467,590	393,637	18 %	429,169	381,131	12 %
Active Listings	442	240	84 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	130,000	1,880,000	93- %	5,041,400	11,617,200	56- %
Units Listed	11	7	57 %	63	78	19- %
Units Sold	1	4	75- %	16	40	60- %
Sale Success Ratio	20 %	80 %		31 %	47 %	
% Sales to Listings	9 %	57 %		25 %	51 %	
Avg Price/Unit	130,000	470,000	72- %	315,087	290,430	8 %
Active Listings	53	66	19- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	6,146,000	100- %	20,672,962	50,706,651	59- %
Units Listed	38	18	111 %	140	177	20- %
Units Sold	0	16	100- %	51	142	64- %
Sale Success Ratio	0 %	80 %		38 %	84 %	
% Sales to Listings	0 %	88 %		36 %	80 %	
Avg Price/Unit	0	384,125	100- %	405,352	357,089	13 %
Active Listings	163	113	44 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,417,000	20,533,150	49- %	107,540,052	117,936,800	8- %
Units Listed	79	63	25 %	564	426	32 %
Units Sold	23	51	54- %	252	310	18- %
Sale Success Ratio	44 %	69 %		67 %	70 %	
% Sales to Listings	29 %	80 %		44 %	72 %	
Avg Price/Unit	452,913	402,610	12 %	426,746	380,441	12 %
Active Listings	332	193	72 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,417,000	26,679,150	60- %	128,213,014	168,643,451	23- %
Units Listed	117	81	44 %	704	603	16 %
Units Sold	23	67	65- %	303	452	32- %
Sale Success Ratio	34 %	72 %		60 %	74 %	
% Sales to Listings	19 %	82 %		43 %	74 %	
Avg Price/Unit	452,913	398,196	13 %	423,145	373,104	13 %
Active Listings	495	306	61 %			

IC&I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	45,000	0	0 %	3,160,000	132,000	2,293 %
Units Listed	5	1	400 %	23	6	283 %
Units Sold	1	0	0 %	4	1	300 %
Sale Success Ratio	14 %	0 %		22 %	8 %	
% Sales to Listings	20 %	0 %		17 %	16 %	
Avg Price/Unit	45,000	0	0 %	790,000	132,000	498 %
Active Listings	15	6	150 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	45,000	0	0 %	3,160,000	132,000	2,293 %
Units Listed	5	1	400 %	24	6	300 %
Units Sold	1	0	0 %	4	1	300 %
Sale Success Ratio	14 %	0 %		22 %	7 %	
% Sales to Listings	20 %	0 %		16 %	16 %	
Avg Price/Unit	45,000	0	0 %	790,000	132,000	498 %
Active Listings	16	6	166 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	609,400	170,000	258 %	1,123,150	170,000	560 %
Units Listed	0	0	0 %	4	0	0 %
Units Sold	4	1	300 %	6	1	500 %
Sale Success Ratio	100 %	100 %		100 %	100 %	
% Sales to Listings	0 %	0 %		150 %	0 %	
Avg Price/Unit	152,350	170,000	10- %	187,191	170,000	10 %
Active Listings	5	10	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	775,000	2,975,000	73- %	2,482,000	3,650,000	32- %
Units Listed	2	2	0 %	6	11	45- %
Units Sold	1	3	66- %	3	5	40- %
Sale Success Ratio	50 %	75 %		60 %	62 %	
% Sales to Listings	50 %	150 %		50 %	45 %	
Avg Price/Unit	775,000	991,666	21- %	827,333	730,000	13 %
Active Listings	3	7	57- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,384,400	3,145,000	55- %	3,605,150	3,820,000	5- %
Units Listed	2	2	0 %	10	11	9- %
Units Sold	5	4	25 %	9	6	50 %
Sale Success Ratio	83 %	80 %		81 %	66 %	
% Sales to Listings	250 %	200 %		90 %	54 %	
Avg Price/Unit	276,880	786,250	64- %	400,572	636,666	37- %
Active Listings	8	17	52- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	640,000	1,185,000	45- %
Units Listed	3	2	50 %	11	14	21- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		9 %	25 %	
% Sales to Listings	0 %	0 %		9 %	14 %	
Avg Price/Unit	0	0	0 %	640,000	592,500	8 %
Active Listings	11	11	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	640,000	1,185,000	45- %
Units Listed	3	2	50 %	11	14	21- %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		9 %	25 %	
% Sales to Listings	0 %	0 %		9 %	14 %	
Avg Price/Unit	0	0	0 %	640,000	592,500	8 %
Active Listings	11	11	0 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	609,400	170,000	258 %	1,123,150	170,000	560 %
Units Listed	0	0	0 %	5	0	0 %
Units Sold	4	1	300 %	6	1	500 %
Sale Success Ratio	100 %	50 %		100 %	50 %	
% Sales to Listings	0 %	0 %		120 %	0 %	
Avg Price/Unit	152,350	170,000	10- %	187,191	170,000	10 %
Active Listings	6	10	40- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	820,000	2,975,000	72- %	6,282,000	4,967,000	26 %
Units Listed	10	5	100 %	40	31	29 %
Units Sold	2	3	33- %	8	8	0 %
Sale Success Ratio	20 %	42 %		23 %	27 %	
% Sales to Listings	20 %	60 %		20 %	25 %	
Avg Price/Unit	410,000	991,666	58- %	785,250	620,875	26 %
Active Listings	29	24	20 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,429,400	3,145,000	54- %	7,405,150	5,137,000	44 %
Units Listed	10	5	100 %	45	31	45 %
Units Sold	6	4	50 %	14	9	55 %
Sale Success Ratio	42 %	44 %		35 %	29 %	
% Sales to Listings	60 %	80 %		31 %	29 %	
Avg Price/Unit	238,233	786,250	69- %	528,939	570,777	7- %
Active Listings	35	34	2 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Squamish

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	609,400	6,316,000	90- %	21,796,112	50,876,651	57- %
Units Listed	38	18	111 %	145	177	18- %
Units Sold	4	17	76- %	57	143	60- %
Sale Success Ratio	21 %	77 %		40 %	84 %	
% Sales to Listings	10 %	94 %		39 %	80 %	
Avg Price/Unit	152,350	371,529	58- %	382,387	355,780	7 %
Active Listings	169	123	37 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,237,000	23,508,150	52- %	113,822,052	122,903,800	7- %
Units Listed	89	68	30 %	604	457	32 %
Units Sold	25	54	53- %	260	318	18- %
Sale Success Ratio	40 %	67 %		64 %	67 %	
% Sales to Listings	28 %	79 %		43 %	69 %	
Avg Price/Unit	449,480	435,336	3 %	437,777	386,489	13 %
Active Listings	361	217	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,846,400	29,824,150	60- %	135,618,164	173,780,451	21- %
Units Listed	127	86	47 %	749	634	18 %
Units Sold	29	71	59- %	317	461	31- %
Sale Success Ratio	35 %	69 %		58 %	72 %	
% Sales to Listings	22 %	82 %		42 %	72 %	
Avg Price/Unit	408,496	420,058	2- %	427,817	376,964	13 %
Active Listings	530	340	55 %			