

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	15,318,400	9,131,000	67 %	99,321,600	107,720,958	7- %
Units Listed	18	13	38 %	153	155	1- %
Units Sold	15	9	66 %	98	117	16- %
Sale Success Ratio	60 %	50 %		64 %	69 %	
% Sales to Listings	83 %	69 %		64 %	75 %	
Avg Price/Unit	1,021,226	1,014,555	0 %	1,013,485	920,691	10 %
Active Listings	52	53	1- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	60,733,800	120,644,850	49- %	637,572,137	705,760,777	9- %
Units Listed	311	243	27 %	1,960	1,654	18 %
Units Sold	77	166	53- %	802	1,010	20- %
Sale Success Ratio	35 %	65 %		57 %	66 %	
% Sales to Listings	24 %	68 %		40 %	61 %	
Avg Price/Unit	788,750	726,776	8 %	794,977	698,773	13 %
Active Listings	917	592	54 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	76,052,200	129,775,850	41- %	736,893,737	813,481,735	9- %
Units Listed	329	256	28 %	2,113	1,809	16 %
Units Sold	92	175	47- %	900	1,127	20- %
Sale Success Ratio	37 %	64 %		58 %	67 %	
% Sales to Listings	27 %	68 %		42 %	62 %	
Avg Price/Unit	826,654	741,576	11 %	818,770	721,811	13 %
Active Listings	969	645	50 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,832,800	24,501,088	88- %	56,871,600	118,606,467	52- %
Units Listed	21	28	25- %	196	261	24- %
Units Sold	6	53	88- %	118	257	54- %
Sale Success Ratio	50 %	88 %		71 %	79 %	
% Sales to Listings	28 %	189 %		60 %	98 %	
Avg Price/Unit	472,133	462,284	2 %	481,962	461,503	4 %
Active Listings	90	38	136 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	29,256,950	51,133,400	42- %	252,496,333	302,573,680	16- %
Units Listed	174	153	13 %	1,052	1,065	1- %
Units Sold	65	119	45- %	550	729	24- %
Sale Success Ratio	51 %	73 %		69 %	73 %	
% Sales to Listings	37 %	77 %		52 %	68 %	
Avg Price/Unit	450,106	429,692	4 %	459,084	415,053	10 %
Active Listings	408	319	27 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	32,089,750	75,634,488	57- %	309,367,933	421,180,147	26- %
Units Listed	195	181	7 %	1,248	1,326	5- %
Units Sold	71	172	58- %	668	986	32- %
Sale Success Ratio	51 %	77 %		70 %	75 %	
% Sales to Listings	36 %	95 %		53 %	74 %	
Avg Price/Unit	451,968	439,735	2 %	463,125	427,160	8 %
Active Listings	498	357	39 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,003,800	12,524,100	60- %	84,652,047	64,679,614	30 %
Units Listed	77	54	42 %	569	367	55 %
Units Sold	12	30	60- %	195	164	18 %
Sale Success Ratio	27 %	42 %		42 %	47 %	
% Sales to Listings	15 %	55 %		34 %	44 %	
Avg Price/Unit	416,983	417,470	0 %	434,113	394,387	10 %
Active Listings	344	199	72 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	33,581,347	48,396,000	30- %	255,682,049	297,013,465	13- %
Units Listed	231	204	13 %	1,688	1,582	6 %
Units Sold	112	173	35- %	833	1,077	22- %
Sale Success Ratio	52 %	71 %		67 %	70 %	
% Sales to Listings	48 %	84 %		49 %	68 %	
Avg Price/Unit	299,833	279,745	7 %	306,941	275,778	11 %
Active Listings	691	456	51 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	38,585,147	60,920,100	36- %	340,334,096	361,693,079	5- %
Units Listed	308	258	19 %	2,257	1,949	15 %
Units Sold	124	203	38- %	1,028	1,241	17- %
Sale Success Ratio	48 %	64 %		60 %	66 %	
% Sales to Listings	40 %	78 %		45 %	63 %	
Avg Price/Unit	311,170	300,099	3 %	331,064	291,452	13 %
Active Listings	1,035	655	58 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,155,000	46,156,188	49- %	240,845,247	291,007,039	17- %
Units Listed	116	95	22 %	918	783	17 %
Units Sold	33	92	64- %	411	538	23- %
Sale Success Ratio	41 %	62 %		52 %	64 %	
% Sales to Listings	28 %	96 %		44 %	68 %	
Avg Price/Unit	701,666	501,697	39 %	585,998	540,905	8 %
Active Listings	486	290	67 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	123,572,097	220,174,250	43- %	1,145,750,519	1,305,347,922	12- %
Units Listed	716	600	19 %	4,700	4,301	9 %
Units Sold	254	458	44- %	2,185	2,816	22- %
Sale Success Ratio	45 %	69 %		63 %	70 %	
% Sales to Listings	35 %	76 %		46 %	65 %	
Avg Price/Unit	486,504	480,729	1 %	524,370	463,546	13 %
Active Listings	2,016	1,367	47 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	146,727,097	266,330,438	44- %	1,386,595,766	1,596,354,961	13- %
Units Listed	832	695	19 %	5,618	5,084	10 %
Units Sold	287	550	47- %	2,596	3,354	22- %
Sale Success Ratio	44 %	68 %		61 %	69 %	
% Sales to Listings	34 %	79 %		46 %	65 %	
Avg Price/Unit	511,244	484,237	5 %	534,127	475,955	12 %
Active Listings	2,502	1,657	50 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	5,752,000	100- %
Units Listed	1	0	0 %	11	7	57 %
Units Sold	0	0	0 %	0	7	100- %
Sale Success Ratio	0 %	0 %		0 %	87 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	821,714	100- %
Active Listings	6	1	500 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	5,752,000	100- %
Units Listed	1	0	0 %	11	7	57 %
Units Sold	0	0	0 %	0	7	100- %
Sale Success Ratio	0 %	0 %		0 %	87 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	821,714	100- %
Active Listings	6	1	500 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	119,500-	5,228,000	102- %	13,693,500	16,566,000	17- %
Units Listed	7	6	16 %	56	49	14 %
Units Sold	0	4	100- %	17	17	0 %
Sale Success Ratio	0 %	44 %		32 %	30 %	
% Sales to Listings	0 %	66 %		30 %	34 %	
Avg Price/Unit	0	1,307,000	100- %	805,500	974,470	17- %
Active Listings	40	29	37 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	23,155,000	46,156,188	49- %	240,845,247	291,007,039	17- %
Units Listed	116	95	22 %	918	783	17 %
Units Sold	33	92	64- %	411	538	23- %
Sale Success Ratio	41 %	62 %		52 %	64 %	
% Sales to Listings	28 %	96 %		44 %	68 %	
Avg Price/Unit	701,666	501,697	39 %	585,998	540,905	8 %
Active Listings	486	290	67 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	123,452,597	225,402,250	45- %	1,159,444,019	1,327,665,922	12- %
Units Listed	724	606	19 %	4,767	4,357	9 %
Units Sold	254	462	45- %	2,202	2,840	22- %
Sale Success Ratio	45 %	69 %		63 %	69 %	
% Sales to Listings	35 %	76 %		46 %	65 %	
Avg Price/Unit	486,033	487,883	0 %	526,541	467,488	12 %
Active Listings	2,062	1,397	47 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	146,607,597	271,558,438	46- %	1,400,289,266	1,618,672,961	13- %
Units Listed	840	701	19 %	5,685	5,140	10 %
Units Sold	287	554	48- %	2,613	3,378	22- %
Sale Success Ratio	44 %	67 %		61 %	68 %	
% Sales to Listings	34 %	79 %		45 %	65 %	
Avg Price/Unit	510,827	490,177	4 %	535,893	479,180	11 %
Active Listings	2,548	1,687	51 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	587,000	1,222,000	51- %	2,615,100	3,779,000	30- %
Units Listed	19	23	17- %	130	170	23- %
Units Sold	4	6	33- %	21	34	38- %
Sale Success Ratio	21 %	16 %		16 %	19 %	
% Sales to Listings	21 %	26 %		16 %	20 %	
Avg Price/Unit	146,750	203,666	27- %	124,528	111,147	12 %
Active Listings	100	116	13- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	587,000	1,222,000	51- %	2,615,100	3,779,000	30- %
Units Listed	19	23	17- %	130	171	23- %
Units Sold	4	6	33- %	21	34	38- %
Sale Success Ratio	21 %	15 %		16 %	19 %	
% Sales to Listings	21 %	26 %		16 %	19 %	
Avg Price/Unit	146,750	203,666	27- %	124,528	111,147	12 %
Active Listings	100	117	14- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	8,055,000	4,167,388	93 %
Units Listed	5	1	400 %	38	23	65 %
Units Sold	0	0	0 %	14	14	0 %
Sale Success Ratio	0 %	0 %		41 %	82 %	
% Sales to Listings	0 %	0 %		36 %	60 %	
Avg Price/Unit	0	0	0 %	575,357	297,670	93 %
Active Listings	30	17	76 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,625,000	4,160,000	60- %	30,039,530	36,499,168	17- %
Units Listed	25	26	3- %	192	195	1- %
Units Sold	8	14	42- %	61	97	37- %
Sale Success Ratio	40 %	60 %		38 %	47 %	
% Sales to Listings	32 %	53 %		31 %	49 %	
Avg Price/Unit	203,125	297,142	31- %	492,451	376,280	30 %
Active Listings	139	126	10 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,625,000	4,160,000	60- %	38,094,530	40,666,556	6- %
Units Listed	30	27	11 %	230	218	5 %
Units Sold	8	14	42- %	75	111	32- %
Sale Success Ratio	33 %	60 %		39 %	49 %	
% Sales to Listings	26 %	51 %		32 %	50 %	
Avg Price/Unit	203,125	297,142	31- %	507,927	366,365	38 %
Active Listings	169	143	18 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	1,964,000	3,795,000	48- %
Units Listed	3	2	50 %	18	16	12 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		6 %	17 %	
% Sales to Listings	0 %	0 %		5 %	18 %	
Avg Price/Unit	0	0	0 %	1,964,000	1,265,000	55 %
Active Listings	20	15	33 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,964,000	3,795,000	48- %
Units Listed	3	2	50 %	18	16	12 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		6 %	17 %	
% Sales to Listings	0 %	0 %		5 %	18 %	
Avg Price/Unit	0	0	0 %	1,964,000	1,265,000	55 %
Active Listings	20	15	33 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	8,055,000	4,167,388	93 %
Units Listed	5	1	400 %	38	24	58 %
Units Sold	0	0	0 %	14	14	0 %
Sale Success Ratio	0 %	0 %		41 %	77 %	
% Sales to Listings	0 %	0 %		36 %	58 %	
Avg Price/Unit	0	0	0 %	575,357	297,670	93 %
Active Listings	30	18	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,212,000	5,382,000	58- %	34,618,630	44,073,168	21- %
Units Listed	47	51	7- %	340	381	10- %
Units Sold	12	20	40- %	83	134	38- %
Sale Success Ratio	29 %	32 %		27 %	33 %	
% Sales to Listings	25 %	39 %		24 %	35 %	
Avg Price/Unit	184,333	269,100	31- %	417,091	328,904	26 %
Active Listings	259	257	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,212,000	5,382,000	58- %	42,673,630	48,240,556	11- %
Units Listed	52	52	0 %	378	405	6- %
Units Sold	12	20	40- %	97	148	34- %
Sale Success Ratio	26 %	32 %		28 %	35 %	
% Sales to Listings	23 %	38 %		25 %	36 %	
Avg Price/Unit	184,333	269,100	31- %	439,934	325,949	34 %
Active Listings	289	275	5 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: Richmond

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,155,000	46,156,188	49- %	248,900,247	295,174,427	15- %
Units Listed	121	96	26 %	956	807	18 %
Units Sold	33	92	64- %	425	552	23- %
Sale Success Ratio	39 %	61 %		52 %	64 %	
% Sales to Listings	27 %	95 %		44 %	68 %	
Avg Price/Unit	701,666	501,697	39 %	585,647	534,736	9 %
Active Listings	516	308	67 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	125,664,597	230,784,250	45- %	1,194,062,649	1,371,739,090	12- %
Units Listed	771	657	17 %	5,107	4,738	7 %
Units Sold	266	482	44- %	2,285	2,974	23- %
Sale Success Ratio	43 %	66 %		60 %	66 %	
% Sales to Listings	34 %	73 %		44 %	62 %	
Avg Price/Unit	472,423	478,805	1- %	522,565	461,243	13 %
Active Listings	2,321	1,654	40 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	148,819,597	276,940,438	46- %	1,442,962,896	1,666,913,517	13- %
Units Listed	892	753	18 %	6,063	5,545	9 %
Units Sold	299	574	47- %	2,710	3,526	23- %
Sale Success Ratio	43 %	65 %		59 %	66 %	
% Sales to Listings	33 %	76 %		44 %	63 %	
Avg Price/Unit	497,724	482,474	3 %	532,458	472,749	12 %
Active Listings	2,837	1,962	44 %			