

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Port Coquitlam

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	69,886,979	75,191,127	7- %	193,837,188	321,746,046	39- %
Units Listed	98	107	8- %	306	496	38- %
Units Sold	68	80	15- %	203	360	43- %
Sale Success Ratio	77 %	76 %		68 %	83 %	
% Sales to Listings	69 %	74 %		66 %	72 %	
Avg Price/Unit	1,027,749	939,889	9 %	954,862	893,739	6 %
Active Listings	94	89	5 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,833,293	20,171,100	33 %	79,821,881	97,082,924	17- %
Units Listed	51	36	41 %	174	228	23- %
Units Sold	43	38	13 %	134	183	26- %
Sale Success Ratio	95 %	88 %		84 %	86 %	
% Sales to Listings	84 %	105 %		77 %	80 %	
Avg Price/Unit	624,030	530,818	17 %	595,685	530,507	12 %
Active Listings	38	27	40 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	22,711,778	18,673,635	21 %	81,600,124	96,221,208	15- %
Units Listed	71	61	16 %	299	386	22- %
Units Sold	60	63	4- %	232	339	31- %
Sale Success Ratio	86 %	90 %		81 %	82 %	
% Sales to Listings	84 %	103 %		77 %	87 %	
Avg Price/Unit	378,529	296,406	27 %	351,724	283,838	23 %
Active Listings	46	60	23- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	119,432,050	114,035,862	4 %	355,259,193	515,050,178	31- %
Units Listed	220	204	7 %	779	1,110	29- %
Units Sold	171	181	5- %	569	882	35- %
Sale Success Ratio	84 %	83 %		76 %	83 %	
% Sales to Listings	77 %	88 %		73 %	79 %	
Avg Price/Unit	698,433	630,032	10 %	624,357	583,957	6 %
Active Listings	178	176	1 %			

MULTI FAMILY REVENUE



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AREA: Port Coquitlam

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	2,274,000	100- %	1,045,000	5,694,000	81- %
Units Listed	1	1	0 %	2	7	71- %
Units Sold	0	2	100- %	1	6	83- %
Sale Success Ratio	0 %	100 %		33 %	100 %	
% Sales to Listings	0 %	200 %		50 %	85 %	
Avg Price/Unit	0	1,137,000	100- %	1,045,000	949,000	10 %
Active Listings	1	2	50- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	3,420,000	7,913,041	56- %
Units Listed	2	5	60- %	17	17	0 %
Units Sold	0	0	0 %	1	10	90- %
Sale Success Ratio	0 %	0 %		10 %	71 %	
% Sales to Listings	0 %	0 %		5 %	58 %	
Avg Price/Unit	0	0	0 %	3,420,000	791,304	332 %
Active Listings	14	6	133 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	119,432,050	116,309,862	2 %	359,724,193	528,657,219	31- %
Units Listed	223	210	6 %	798	1,134	29- %
Units Sold	171	183	6- %	571	898	36- %
Sale Success Ratio	82 %	83 %		75 %	83 %	
% Sales to Listings	76 %	87 %		71 %	79 %	
Avg Price/Unit	698,433	635,573	9 %	629,989	588,705	7 %
Active Listings	193	184	4 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	285,000	0	0 %	453,375	146,000	210 %
Units Listed	5	5	0 %	17	25	32- %
Units Sold	2	0	0 %	5	3	66 %
Sale Success Ratio	100 %	0 %		26 %	12 %	
% Sales to Listings	40 %	0 %		29 %	12 %	
Avg Price/Unit	142,500	0	0 %	90,675	48,666	86 %
Active Listings	18	26	30- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,418,000	425,000	704 %	4,272,400	5,237,500	18- %
Units Listed	3	5	40- %	10	13	23- %
Units Sold	3	1	200 %	6	7	14- %
Sale Success Ratio	75 %	0 %		42 %	38 %	
% Sales to Listings	100 %	20 %		60 %	53 %	
Avg Price/Unit	1,139,333	425,000	168 %	712,066	748,214	4- %
Active Listings	9	17	47- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Port Coquitlam

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	2,000,000	100- %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	2,000,000	100- %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	850,000	100- %	0	2,550,000	100- %
Units Listed	0	1	100- %	1	7	85- %
Units Sold	0	1	100- %	0	2	100- %
Sale Success Ratio	0 %	50 %		0 %	66 %	
% Sales to Listings	0 %	100 %		0 %	28 %	
Avg Price/Unit	0	850,000	100- %	0	1,275,000	100- %
Active Listings	1	5	80- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,703,000	1,275,000	190 %	4,725,775	9,933,500	52- %
Units Listed	8	11	27- %	28	45	37- %
Units Sold	5	2	150 %	11	13	15- %
Sale Success Ratio	71 %	20 %		32 %	27 %	
% Sales to Listings	62 %	18 %		39 %	28 %	
Avg Price/Unit	740,600	637,500	16 %	429,615	764,115	43- %
Active Listings	28	48	41- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	123,135,050	117,584,862	4 %	364,449,968	538,590,719	32- %
Units Listed	231	221	4 %	826	1,179	29- %
Units Sold	176	185	4- %	582	911	36- %
Sale Success Ratio	82 %	80 %		73 %	81 %	
% Sales to Listings	76 %	83 %		70 %	77 %	
Avg Price/Unit	699,630	635,593	10 %	626,202	591,208	5 %
Active Listings	221	232	4- %			