

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Ladner

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	37,910,900	28,587,433	32 %	126,689,420	162,155,641	21- %
Units Listed	36	45	20- %	192	246	21- %
Units Sold	35	29	20 %	115	145	20- %
Sale Success Ratio	74 %	80 %		64 %	81 %	
% Sales to Listings	97 %	64 %		59 %	58 %	
Avg Price/Unit	1,083,168	985,773	9 %	1,101,647	1,118,314	1- %
Active Listings	96	97	1- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,372,600	6,915,000	35 %	46,781,700	19,801,115	136 %
Units Listed	14	35	60- %	73	63	15 %
Units Sold	12	11	9 %	68	30	126 %
Sale Success Ratio	70 %	91 %		78 %	93 %	
% Sales to Listings	85 %	31 %		93 %	47 %	
Avg Price/Unit	781,050	628,636	24 %	687,966	660,037	4 %
Active Listings	27	31	12- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,793,550	3,429,000	68 %	14,850,150	13,205,700	12 %
Units Listed	9	9	0 %	39	43	9- %
Units Sold	11	7	57 %	31	30	3 %
Sale Success Ratio	100 %	77 %		81 %	90 %	
% Sales to Listings	122 %	77 %		79 %	69 %	
Avg Price/Unit	526,686	489,857	7 %	479,037	440,190	8 %
Active Listings	7	14	50- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,077,050	38,931,433	36 %	188,321,270	195,162,456	3- %
Units Listed	59	89	33- %	304	352	13- %
Units Sold	58	47	23 %	214	205	4 %
Sale Success Ratio	77 %	82 %		70 %	84 %	
% Sales to Listings	98 %	52 %		70 %	58 %	
Avg Price/Unit	915,121	828,328	10 %	880,005	952,011	7- %
Active Listings	130	142	8- %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT MAY 31, 2017

AREA: Ladner

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,305,000	100- %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	1,305,000	100- %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	799,000	0	0 %	799,000	1,030,000	22- %
Units Listed	1	5	80- %	7	7	0 %
Units Sold	1	0	0 %	1	1	0 %
Sale Success Ratio	100 %	0 %		33 %	20 %	
% Sales to Listings	100 %	0 %		14 %	14 %	
Avg Price/Unit	799,000	0	0 %	799,000	1,030,000	22- %
Active Listings	9	6	50 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,876,050	38,931,433	38 %	189,120,270	197,497,456	4- %
Units Listed	60	94	36- %	311	360	13- %
Units Sold	59	47	25 %	215	207	3 %
Sale Success Ratio	77 %	79 %		70 %	82 %	
% Sales to Listings	98 %	50 %		69 %	57 %	
Avg Price/Unit	913,153	828,328	10 %	879,629	954,093	7- %
Active Listings	139	148	6- %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	2	1	100 %	7	2	250 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	8	7	14 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,110,000	457,500	142 %	7,163,000	3,754,488	90 %
Units Listed	2	5	60- %	16	10	60 %
Units Sold	2	1	100 %	5	7	28- %
Sale Success Ratio	66 %	14 %		38 %	50 %	
% Sales to Listings	100 %	20 %		31 %	70 %	
Avg Price/Unit	555,000	457,500	21 %	1,432,600	536,355	167 %
Active Listings	15	9	66 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Ladner

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,205,000	100- %
Units Listed	4	0	0 %	12	5	140 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	14 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	1,205,000	100- %
Active Listings	16	6	166 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,110,000	457,500	142 %	7,163,000	4,959,488	44 %
Units Listed	8	6	33 %	35	17	105 %
Units Sold	2	1	100 %	5	8	37- %
Sale Success Ratio	33 %	11 %		16 %	28 %	
% Sales to Listings	25 %	16 %		14 %	47 %	
Avg Price/Unit	555,000	457,500	21 %	1,432,600	619,936	131 %
Active Listings	39	22	77 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,986,050	39,388,933	39 %	196,283,270	202,456,944	3- %
Units Listed	68	100	32- %	346	377	8- %
Units Sold	61	48	27 %	220	215	2 %
Sale Success Ratio	74 %	70 %		65 %	77 %	
% Sales to Listings	89 %	48 %		63 %	57 %	
Avg Price/Unit	901,410	820,602	9 %	892,196	941,660	5- %
Active Listings	178	170	4 %			