

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Coquitlam

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	110,393,490	57,392,222	92 %	1,309,051,953	1,659,625,071	21- %
Units Listed	153	101	51 %	1,956	2,271	13- %
Units Sold	80	54	48 %	1,001	1,341	25- %
Sale Success Ratio	45 %	41 %		55 %	64 %	
% Sales to Listings	52 %	53 %		51 %	59 %	
Avg Price/Unit	1,379,918	1,062,818	29 %	1,307,744	1,237,602	5 %
Active Listings	387	317	22 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	31,861,200	19,643,150	62 %	362,783,791	340,367,736	6 %
Units Listed	51	35	45 %	635	703	9- %
Units Sold	42	31	35 %	485	523	7- %
Sale Success Ratio	65 %	58 %		78 %	78 %	
% Sales to Listings	82 %	88 %		76 %	74 %	
Avg Price/Unit	758,600	633,650	19 %	748,007	650,798	14 %
Active Listings	70	72	2- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	55,565,775	38,195,750	45 %	640,814,950	546,313,741	17 %
Units Listed	114	95	20 %	1,590	1,694	6- %
Units Sold	106	89	19 %	1,312	1,403	6- %
Sale Success Ratio	77 %	78 %		84 %	80 %	
% Sales to Listings	92 %	93 %		82 %	82 %	
Avg Price/Unit	524,205	429,165	22 %	488,426	389,389	25 %
Active Listings	129	149	13- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	197,820,465	115,231,122	71 %	2,312,650,694	2,546,306,548	9- %
Units Listed	318	231	37 %	4,181	4,668	10- %
Units Sold	228	174	31 %	2,798	3,267	14- %
Sale Success Ratio	60 %	58 %		70 %	72 %	
% Sales to Listings	71 %	75 %		66 %	69 %	
Avg Price/Unit	867,633	662,247	31 %	826,537	779,402	6 %
Active Listings	586	538	8 %			

MULTI FAMILY REVENUE



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AREA: Coquitlam

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,500,000	11,349,800	86- %
Units Listed	0	0	0 %	6	24	75- %
Units Sold	0	0	0 %	1	9	88- %
Sale Success Ratio	0 %	0 %		12 %	36 %	
% Sales to Listings	0 %	0 %		16 %	37 %	
Avg Price/Unit	0	0	0 %	1,500,000	1,261,088	18 %
Active Listings	0	2	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	25,745,000	13,030,000	97 %
Units Listed	5	2	150 %	57	55	3 %
Units Sold	0	0	0 %	20	7	185 %
Sale Success Ratio	0 %	0 %		33 %	17 %	
% Sales to Listings	0 %	0 %		35 %	12 %	
Avg Price/Unit	0	0	0 %	1,287,250	1,861,428	30- %
Active Listings	20	26	23- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	197,820,465	115,231,122	71 %	2,339,895,694	2,570,686,348	8- %
Units Listed	323	233	38 %	4,244	4,747	10- %
Units Sold	228	174	31 %	2,819	3,283	14- %
Sale Success Ratio	60 %	57 %		69 %	72 %	
% Sales to Listings	70 %	74 %		66 %	69 %	
Avg Price/Unit	867,633	662,247	31 %	830,044	783,029	6 %
Active Listings	606	566	7 %			

TOTAL

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