

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Burnaby South

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	62,977,038	21,533,000	192 %	682,822,740	782,403,076	12- %
Units Listed	69	50	38 %	991	992	0 %
Units Sold	36	14	157 %	373	428	12- %
Sale Success Ratio	39 %	23 %		40 %	49 %	
% Sales to Listings	52 %	28 %		37 %	43 %	
Avg Price/Unit	1,749,362	1,538,071	13 %	1,830,623	1,828,044	0 %
Active Listings	222	207	7 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	22,380,800	14,034,286	59 %	250,782,594	230,642,552	8 %
Units Listed	37	23	60 %	465	441	5 %
Units Sold	23	15	53 %	277	285	2- %
Sale Success Ratio	54 %	46 %		62 %	70 %	
% Sales to Listings	62 %	65 %		59 %	64 %	
Avg Price/Unit	973,078	935,619	4 %	905,352	809,272	11 %
Active Listings	69	60	15 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,697,512	32,800,190	66 %	670,634,261	630,319,704	6 %
Units Listed	137	82	67 %	1,413	1,509	6- %
Units Sold	87	68	27 %	1,113	1,306	14- %
Sale Success Ratio	84 %	73 %		81 %	81 %	
% Sales to Listings	63 %	82 %		78 %	86 %	
Avg Price/Unit	628,707	482,355	30 %	602,546	482,633	24 %
Active Listings	155	153	1 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	140,055,350	68,367,476	104 %	1,604,239,595	1,643,365,332	2- %
Units Listed	243	155	56 %	2,869	2,942	2- %
Units Sold	146	97	50 %	1,763	2,019	12- %
Sale Success Ratio	61 %	53 %		64 %	70 %	
% Sales to Listings	60 %	62 %		61 %	68 %	
Avg Price/Unit	959,283	704,819	36 %	909,948	813,950	11 %
Active Listings	446	420	6 %			

MULTI FAMILY REVENUE



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AREA: Burnaby South

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,000,000	2,349,000	14- %	19,184,000	12,039,000	59 %
Units Listed	0	1	100- %	21	29	27- %
Units Sold	1	1	0 %	10	7	42 %
Sale Success Ratio	50 %	33 %		40 %	29 %	
% Sales to Listings	0 %	100 %		47 %	24 %	
Avg Price/Unit	2,000,000	2,349,000	14- %	1,918,400	1,719,857	11 %
Active Listings	2	7	71- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,660,000	0	0 %	5,932,500	3,660,000	62 %
Units Listed	0	0	0 %	12	21	42- %
Units Sold	1	0	0 %	4	2	100 %
Sale Success Ratio	100 %	0 %		26 %	9 %	
% Sales to Listings	0 %	0 %		33 %	9 %	
Avg Price/Unit	1,660,000	0	0 %	1,483,125	1,830,000	18- %
Active Listings	6	12	50- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	143,715,350	70,716,476	103 %	1,629,356,095	1,659,064,332	1- %
Units Listed	243	156	55 %	2,902	2,992	3- %
Units Sold	148	98	51 %	1,777	2,028	12- %
Sale Success Ratio	61 %	52 %		63 %	69 %	
% Sales to Listings	60 %	62 %		61 %	67 %	
Avg Price/Unit	971,049	721,596	34 %	916,913	818,079	12 %
Active Listings	454	439	3 %			

TOTAL

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
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Units Sold	148	98	51 %	1,777	2,028	12- %
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