

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Burnaby East

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,815,500	13,444,000	19- %	153,351,526	232,715,531	34- %
Units Listed	23	12	91 %	258	315	18- %
Units Sold	8	11	27- %	105	166	36- %
Sale Success Ratio	40 %	61 %		47 %	57 %	
% Sales to Listings	34 %	91 %		40 %	52 %	
Avg Price/Unit	1,351,937	1,222,181	10 %	1,460,490	1,401,900	4 %
Active Listings	77	47	63 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,446,088	9,675,500	12- %	95,556,691	87,930,086	8 %
Units Listed	17	15	13 %	187	202	7- %
Units Sold	11	12	8- %	129	127	1 %
Sale Success Ratio	68 %	54 %		74 %	68 %	
% Sales to Listings	64 %	80 %		68 %	62 %	
Avg Price/Unit	767,826	806,291	4- %	740,749	692,362	6 %
Active Listings	30	30	0 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,761,500	3,280,800	75 %	56,434,614	44,253,053	27 %
Units Listed	13	12	8 %	154	129	19 %
Units Sold	11	7	57 %	109	99	10 %
Sale Success Ratio	78 %	77 %		73 %	76 %	
% Sales to Listings	84 %	58 %		70 %	76 %	
Avg Price/Unit	523,772	468,685	11 %	517,748	447,000	15 %
Active Listings	21	22	4- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,023,088	26,400,300	5- %	305,342,831	364,898,670	16- %
Units Listed	53	39	35 %	599	646	7- %
Units Sold	30	30	0 %	343	392	12- %
Sale Success Ratio	60 %	61 %		63 %	64 %	
% Sales to Listings	56 %	76 %		57 %	60 %	
Avg Price/Unit	834,102	880,010	5- %	890,212	930,863	4- %
Active Listings	128	99	29 %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Burnaby East

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	6,320,000	3,201,000	97 %
Units Listed	0	0	0 %	8	6	33 %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		57 %	33 %	
% Sales to Listings	0 %	0 %		50 %	33 %	
Avg Price/Unit	0	0	0 %	1,580,000	1,600,500	1- %
Active Listings	1	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,050,000	100- %
Units Listed	0	0	0 %	0	8	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	12 %	
% Sales to Listings	0 %	0 %		0 %	12 %	
Avg Price/Unit	0	0	0 %	0	1,050,000	100- %
Active Listings	0	0	0 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,023,088	26,400,300	5- %	311,662,831	369,149,670	15- %
Units Listed	53	39	35 %	607	660	8- %
Units Sold	30	30	0 %	347	395	12- %
Sale Success Ratio	58 %	61 %		62 %	63 %	
% Sales to Listings	56 %	76 %		57 %	59 %	
Avg Price/Unit	834,102	880,010	5- %	898,163	934,556	3- %
Active Listings	129	99	30 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	25,023,088	26,400,300	5- %	311,662,831	369,149,670	15- %
Units Listed	53	39	35 %	607	660	8- %
Units Sold	30	30	0 %	347	395	12- %
Sale Success Ratio	58 %	61 %		62 %	63 %	
% Sales to Listings	56 %	76 %		57 %	59 %	
Avg Price/Unit	834,102	880,010	5- %	898,163	934,556	3- %
Active Listings	129	99	30 %			