

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## DETACHED

|                     | -----CURRENT MONTH----- |                |             | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|----------------|-------------|------------------------|-------------------|--------------|
| <b>NEW</b>          | THIS YEAR               | LAST YEAR      | INCREASE    | THIS YEAR              | LAST YEAR         | INCREASE     |
| Gross Sales         | <b>760,000</b>          | <b>670,000</b> | <b>13 %</b> | <b>11,970,500</b>      | <b>12,167,735</b> | <b>1- %</b>  |
| Units Listed        | <b>4</b>                | <b>4</b>       | <b>0 %</b>  | <b>25</b>              | <b>27</b>         | <b>7- %</b>  |
| Units Sold          | <b>1</b>                | <b>1</b>       | <b>0 %</b>  | <b>11</b>              | <b>16</b>         | <b>31- %</b> |
| Sale Success Ratio  | <b>20 %</b>             | <b>25 %</b>    |             | <b>47 %</b>            | <b>43 %</b>       |              |
| % Sales to Listings | <b>25 %</b>             | <b>25 %</b>    |             | <b>44 %</b>            | <b>59 %</b>       |              |
| Avg Price/Unit      | <b>760,000</b>          | <b>670,000</b> | <b>13 %</b> | <b>1,088,227</b>       | <b>760,483</b>    | <b>43 %</b>  |
| Active Listings     | <b>12</b>               | <b>8</b>       | <b>50 %</b> |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
| <b>RESALE</b>       | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>23,610,700</b>       | <b>46,083,688</b> | <b>48- %</b> | <b>210,118,348</b>     | <b>266,819,788</b> | <b>21- %</b> |
| Units Listed        | <b>93</b>               | <b>78</b>         | <b>19 %</b>  | <b>682</b>             | <b>567</b>         | <b>20 %</b>  |
| Units Sold          | <b>31</b>               | <b>60</b>         | <b>48- %</b> | <b>264</b>             | <b>365</b>         | <b>27- %</b> |
| Sale Success Ratio  | <b>36 %</b>             | <b>65 %</b>       |              | <b>53 %</b>            | <b>67 %</b>        |              |
| % Sales to Listings | <b>33 %</b>             | <b>76 %</b>       |              | <b>38 %</b>            | <b>64 %</b>        |              |
| Avg Price/Unit      | <b>761,635</b>          | <b>768,061</b>    | <b>0 %</b>   | <b>795,902</b>         | <b>731,013</b>     | <b>8 %</b>   |
| Active Listings     | <b>295</b>              | <b>175</b>        | <b>68 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
| <b>ALL</b>          | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>24,370,700</b>       | <b>46,753,688</b> | <b>47- %</b> | <b>222,088,848</b>     | <b>278,987,523</b> | <b>20- %</b> |
| Units Listed        | <b>97</b>               | <b>82</b>         | <b>18 %</b>  | <b>707</b>             | <b>594</b>         | <b>19 %</b>  |
| Units Sold          | <b>32</b>               | <b>61</b>         | <b>47- %</b> | <b>275</b>             | <b>381</b>         | <b>27- %</b> |
| Sale Success Ratio  | <b>35 %</b>             | <b>63 %</b>       |              | <b>53 %</b>            | <b>66 %</b>        |              |
| % Sales to Listings | <b>32 %</b>             | <b>74 %</b>       |              | <b>38 %</b>            | <b>64 %</b>        |              |
| Avg Price/Unit      | <b>761,584</b>          | <b>766,453</b>    | <b>0 %</b>   | <b>807,595</b>         | <b>732,250</b>     | <b>10 %</b>  |
| Active Listings     | <b>307</b>              | <b>183</b>        | <b>67 %</b>  |                        |                    |              |

## ATTACHED

|                     | -----CURRENT MONTH----- |                  |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
| <b>NEW</b>          | THIS YEAR               | LAST YEAR        | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| Gross Sales         | <b>693,000</b>          | <b>2,751,999</b> | <b>74- %</b> | <b>14,219,371</b>      | <b>19,809,415</b> | <b>28- %</b> |
| Units Listed        | <b>11</b>               | <b>6</b>         | <b>83 %</b>  | <b>82</b>              | <b>62</b>         | <b>32 %</b>  |
| Units Sold          | <b>1</b>                | <b>5</b>         | <b>80- %</b> | <b>27</b>              | <b>42</b>         | <b>35- %</b> |
| Sale Success Ratio  | <b>8 %</b>              | <b>62 %</b>      |              | <b>39 %</b>            | <b>56 %</b>       |              |
| % Sales to Listings | <b>9 %</b>              | <b>83 %</b>      |              | <b>32 %</b>            | <b>67 %</b>       |              |
| Avg Price/Unit      | <b>693,000</b>          | <b>550,399</b>   | <b>25 %</b>  | <b>526,643</b>         | <b>471,652</b>    | <b>11 %</b>  |
| Active Listings     | <b>37</b>               | <b>20</b>        | <b>85 %</b>  |                        |                   |              |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## ATTACHED

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>12,728,100</b>       | <b>21,303,116</b> | <b>40- %</b> | <b>88,811,676</b>      | <b>100,825,207</b> | <b>11- %</b> |
| Units Listed        | <b>66</b>               | <b>50</b>         | <b>32 %</b>  | <b>409</b>             | <b>341</b>         | <b>19 %</b>  |
| Units Sold          | <b>30</b>               | <b>53</b>         | <b>43- %</b> | <b>213</b>             | <b>261</b>         | <b>18- %</b> |
| Sale Success Ratio  | <b>61 %</b>             | <b>82 %</b>       |              | <b>66 %</b>            | <b>80 %</b>        |              |
| % Sales to Listings | <b>45 %</b>             | <b>106 %</b>      |              | <b>52 %</b>            | <b>76 %</b>        |              |
| Avg Price/Unit      | <b>424,270</b>          | <b>401,945</b>    | <b>5 %</b>   | <b>416,956</b>         | <b>386,303</b>     | <b>7 %</b>   |
| Active Listings     | <b>137</b>              | <b>69</b>         | <b>98 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>13,421,100</b>       | <b>24,055,115</b> | <b>44- %</b> | <b>103,031,047</b>     | <b>120,634,622</b> | <b>14- %</b> |
| Units Listed        | <b>77</b>               | <b>56</b>         | <b>37 %</b>  | <b>491</b>             | <b>403</b>         | <b>21 %</b>  |
| Units Sold          | <b>31</b>               | <b>58</b>         | <b>46- %</b> | <b>240</b>             | <b>303</b>         | <b>20- %</b> |
| Sale Success Ratio  | <b>50 %</b>             | <b>80 %</b>       |              | <b>61 %</b>            | <b>75 %</b>        |              |
| % Sales to Listings | <b>40 %</b>             | <b>103 %</b>      |              | <b>48 %</b>            | <b>75 %</b>        |              |
| Avg Price/Unit      | <b>432,938</b>          | <b>414,743</b>    | <b>4 %</b>   | <b>429,296</b>         | <b>398,134</b>     | <b>7 %</b>   |
| Active Listings     | <b>174</b>              | <b>89</b>         | <b>95 %</b>  |                        |                    |              |

## APARTMENTS

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>NEW</b>          |                         |                   |              |                        |                   |              |
| Gross Sales         | <b>2,852,400</b>        | <b>10,567,200</b> | <b>73- %</b> | <b>34,652,881</b>      | <b>58,735,848</b> | <b>41- %</b> |
| Units Listed        | <b>23</b>               | <b>26</b>         | <b>11- %</b> | <b>220</b>             | <b>274</b>        | <b>19- %</b> |
| Units Sold          | <b>7</b>                | <b>28</b>         | <b>75- %</b> | <b>88</b>              | <b>158</b>        | <b>44- %</b> |
| Sale Success Ratio  | <b>30 %</b>             | <b>54 %</b>       |              | <b>51 %</b>            | <b>51 %</b>       |              |
| % Sales to Listings | <b>30 %</b>             | <b>107 %</b>      |              | <b>40 %</b>            | <b>57 %</b>       |              |
| Avg Price/Unit      | <b>407,485</b>          | <b>377,400</b>    | <b>7 %</b>   | <b>393,782</b>         | <b>371,745</b>    | <b>5 %</b>   |
| Active Listings     | <b>101</b>              | <b>68</b>         | <b>48 %</b>  |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>16,002,500</b>       | <b>28,164,800</b> | <b>43- %</b> | <b>130,191,094</b>     | <b>136,879,395</b> | <b>4- %</b>  |
| Units Listed        | <b>132</b>              | <b>96</b>         | <b>37 %</b>  | <b>892</b>             | <b>686</b>         | <b>30 %</b>  |
| Units Sold          | <b>54</b>               | <b>93</b>         | <b>41- %</b> | <b>404</b>             | <b>468</b>         | <b>13- %</b> |
| Sale Success Ratio  | <b>47 %</b>             | <b>76 %</b>       |              | <b>65 %</b>            | <b>74 %</b>        |              |
| % Sales to Listings | <b>40 %</b>             | <b>96 %</b>       |              | <b>45 %</b>            | <b>68 %</b>        |              |
| Avg Price/Unit      | <b>296,342</b>          | <b>302,847</b>    | <b>2- %</b>  | <b>322,255</b>         | <b>292,477</b>     | <b>10 %</b>  |
| Active Listings     | <b>367</b>              | <b>171</b>        | <b>114 %</b> |                        |                    |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>18,854,900</b>       | <b>38,732,000</b> | <b>51- %</b> | <b>164,843,975</b>     | <b>195,615,243</b> | <b>15- %</b> |
| Units Listed        | <b>155</b>              | <b>122</b>        | <b>27 %</b>  | <b>1,112</b>           | <b>960</b>         | <b>15 %</b>  |
| Units Sold          | <b>61</b>               | <b>121</b>        | <b>49- %</b> | <b>492</b>             | <b>626</b>         | <b>21- %</b> |
| Sale Success Ratio  | <b>44 %</b>             | <b>70 %</b>       |              | <b>62 %</b>            | <b>67 %</b>        |              |
| % Sales to Listings | <b>39 %</b>             | <b>99 %</b>       |              | <b>44 %</b>            | <b>65 %</b>        |              |
| Avg Price/Unit      | <b>309,096</b>          | <b>320,099</b>    | <b>3- %</b>  | <b>335,048</b>         | <b>312,484</b>     | <b>7 %</b>   |
| Active Listings     | <b>468</b>              | <b>239</b>        | <b>95 %</b>  |                        |                    |              |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## DET/ATT/APT SUB-TOTALS

| NEW                 | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| Gross Sales         | <b>4,305,400</b>        | <b>13,989,199</b> | <b>69- %</b> | <b>60,842,752</b>      | <b>90,712,998</b> | <b>32- %</b> |
| Units Listed        | <b>38</b>               | <b>36</b>         | <b>5 %</b>   | <b>327</b>             | <b>363</b>        | <b>9- %</b>  |
| Units Sold          | <b>9</b>                | <b>34</b>         | <b>73- %</b> | <b>126</b>             | <b>216</b>        | <b>41- %</b> |
| Sale Success Ratio  | <b>22 %</b>             | <b>53 %</b>       |              | <b>47 %</b>            | <b>51 %</b>       |              |
| % Sales to Listings | <b>23 %</b>             | <b>94 %</b>       |              | <b>38 %</b>            | <b>59 %</b>       |              |
| Avg Price/Unit      | <b>478,377</b>          | <b>411,447</b>    | <b>16 %</b>  | <b>482,878</b>         | <b>419,967</b>    | <b>14 %</b>  |
| Active Listings     | <b>150</b>              | <b>96</b>         | <b>56 %</b>  |                        |                   |              |

| RESALE              | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>52,341,300</b>       | <b>95,551,604</b> | <b>45- %</b> | <b>429,121,118</b>     | <b>504,524,390</b> | <b>14- %</b> |
| Units Listed        | <b>291</b>              | <b>224</b>        | <b>29 %</b>  | <b>1,983</b>           | <b>1,594</b>       | <b>24 %</b>  |
| Units Sold          | <b>115</b>              | <b>206</b>        | <b>44- %</b> | <b>881</b>             | <b>1,094</b>       | <b>19- %</b> |
| Sale Success Ratio  | <b>46 %</b>             | <b>74 %</b>       |              | <b>61 %</b>            | <b>73 %</b>        |              |
| % Sales to Listings | <b>39 %</b>             | <b>91 %</b>       |              | <b>44 %</b>            | <b>68 %</b>        |              |
| Avg Price/Unit      | <b>455,141</b>          | <b>463,842</b>    | <b>1- %</b>  | <b>487,084</b>         | <b>461,174</b>     | <b>5 %</b>   |
| Active Listings     | <b>799</b>              | <b>415</b>        | <b>92 %</b>  |                        |                    |              |

| ALL                 | -----CURRENT MONTH----- |                    |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR          | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>56,646,700</b>       | <b>109,540,803</b> | <b>48- %</b> | <b>489,963,870</b>     | <b>595,237,388</b> | <b>17- %</b> |
| Units Listed        | <b>329</b>              | <b>260</b>         | <b>26 %</b>  | <b>2,310</b>           | <b>1,957</b>       | <b>18 %</b>  |
| Units Sold          | <b>124</b>              | <b>240</b>         | <b>48- %</b> | <b>1,007</b>           | <b>1,310</b>       | <b>23- %</b> |
| Sale Success Ratio  | <b>43 %</b>             | <b>70 %</b>        |              | <b>59 %</b>            | <b>68 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>92 %</b>        |              | <b>43 %</b>            | <b>66 %</b>        |              |
| Avg Price/Unit      | <b>456,828</b>          | <b>456,420</b>     | <b>0 %</b>   | <b>486,557</b>         | <b>454,379</b>     | <b>7 %</b>   |
| Active Listings     | <b>949</b>              | <b>511</b>         | <b>85 %</b>  |                        |                    |              |

## MULTI FAMILY REVENUE

| NEW                 | -----CURRENT MONTH----- |            |            | -----YEAR TO DATE----- |            |            |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
|                     | THIS YEAR               | LAST YEAR  | INCREASE   | THIS YEAR              | LAST YEAR  | INCREASE   |
| Gross Sales         | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Listed        | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Sold          | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Sale Success Ratio  | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| % Sales to Listings | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| Avg Price/Unit      | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Active Listings     | <b>0</b>                | <b>0</b>   | <b>0 %</b> |                        |            |            |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## MULTI FAMILY REVENUE

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 2,047,000              | 1,700,000 | 20 %     |
| Units Listed        | 1                       | 2         | 50- %    | 6                      | 12        | 50- %    |
| Units Sold          | 0                       | 0         | 0 %      | 2                      | 2         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 40 %                   | 22 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 33 %                   | 16 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 1,023,500              | 850,000   | 20 %     |
| Active Listings     | 3                       | 5         | 40- %    |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 2,047,000              | 1,700,000 | 20 %     |
| Units Listed        | 1                       | 2         | 50- %    | 6                      | 12        | 50- %    |
| Units Sold          | 0                       | 0         | 0 %      | 2                      | 2         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 40 %                   | 22 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 33 %                   | 16 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 1,023,500              | 850,000   | 20 %     |
| Active Listings     | 3                       | 5         | 40- %    |                        |           |          |

## LAND ONLY

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 480,500   | 100- %   | 3,152,145              | 4,588,200 | 31- %    |
| Units Listed        | 15                      | 0         | 0 %      | 36                     | 20        | 80 %     |
| Units Sold          | 0                       | 1         | 100- %   | 3                      | 6         | 50- %    |
| Sale Success Ratio  | 0 %                     | 20 %      |          | 15 %                   | 27 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 8 %                    | 30 %      |          |
| Avg Price/Unit      | 0                       | 480,500   | 100- %   | 1,050,715              | 764,700   | 37 %     |
| Active Listings     | 24                      | 4         | 500 %    |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## RES SUB-TOTAL

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| <b>NEW</b>          |                         |                   |              |                        |                   |              |
| Gross Sales         | <b>4,305,400</b>        | <b>13,989,199</b> | <b>69- %</b> | <b>60,842,752</b>      | <b>90,712,998</b> | <b>32- %</b> |
| Units Listed        | <b>38</b>               | <b>36</b>         | <b>5 %</b>   | <b>327</b>             | <b>363</b>        | <b>9- %</b>  |
| Units Sold          | <b>9</b>                | <b>34</b>         | <b>73- %</b> | <b>126</b>             | <b>216</b>        | <b>41- %</b> |
| Sale Success Ratio  | <b>22 %</b>             | <b>53 %</b>       |              | <b>47 %</b>            | <b>51 %</b>       |              |
| % Sales to Listings | <b>23 %</b>             | <b>94 %</b>       |              | <b>38 %</b>            | <b>59 %</b>       |              |
| Avg Price/Unit      | <b>478,377</b>          | <b>411,447</b>    | <b>16 %</b>  | <b>482,878</b>         | <b>419,967</b>    | <b>14 %</b>  |
| Active Listings     | <b>150</b>              | <b>96</b>         | <b>56 %</b>  |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>RESALE</b>       |                         |                   |              |                        |                    |              |
| Gross Sales         | <b>52,341,300</b>       | <b>96,032,104</b> | <b>45- %</b> | <b>434,320,263</b>     | <b>510,812,590</b> | <b>14- %</b> |
| Units Listed        | <b>307</b>              | <b>226</b>        | <b>35 %</b>  | <b>2,025</b>           | <b>1,626</b>       | <b>24 %</b>  |
| Units Sold          | <b>115</b>              | <b>207</b>        | <b>44- %</b> | <b>886</b>             | <b>1,102</b>       | <b>19- %</b> |
| Sale Success Ratio  | <b>46 %</b>             | <b>73 %</b>       |              | <b>60 %</b>            | <b>72 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>91 %</b>       |              | <b>43 %</b>            | <b>67 %</b>        |              |
| Avg Price/Unit      | <b>455,141</b>          | <b>463,923</b>    | <b>1- %</b>  | <b>490,203</b>         | <b>463,532</b>     | <b>5 %</b>   |
| Active Listings     | <b>826</b>              | <b>424</b>        | <b>94 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                    |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|--------------|
|                     | THIS YEAR               | LAST YEAR          | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| <b>ALL</b>          |                         |                    |              |                        |                    |              |
| Gross Sales         | <b>56,646,700</b>       | <b>110,021,303</b> | <b>48- %</b> | <b>495,163,015</b>     | <b>601,525,588</b> | <b>17- %</b> |
| Units Listed        | <b>345</b>              | <b>262</b>         | <b>31 %</b>  | <b>2,352</b>           | <b>1,989</b>       | <b>18 %</b>  |
| Units Sold          | <b>124</b>              | <b>241</b>         | <b>48- %</b> | <b>1,012</b>           | <b>1,318</b>       | <b>23- %</b> |
| Sale Success Ratio  | <b>43 %</b>             | <b>69 %</b>        |              | <b>58 %</b>            | <b>68 %</b>        |              |
| % Sales to Listings | <b>35 %</b>             | <b>91 %</b>        |              | <b>43 %</b>            | <b>66 %</b>        |              |
| Avg Price/Unit      | <b>456,828</b>          | <b>456,519</b>     | <b>0 %</b>   | <b>489,291</b>         | <b>456,392</b>     | <b>7 %</b>   |
| Active Listings     | <b>976</b>              | <b>520</b>         | <b>87 %</b>  |                        |                    |              |

## IC&amp;I - BUSINESS

|                     | -----CURRENT MONTH----- |            |            | -----YEAR TO DATE----- |            |            |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
|                     | THIS YEAR               | LAST YEAR  | INCREASE   | THIS YEAR              | LAST YEAR  | INCREASE   |
| <b>NEW</b>          |                         |            |            |                        |            |            |
| Gross Sales         | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Listed        | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Units Sold          | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Sale Success Ratio  | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| % Sales to Listings | <b>0 %</b>              | <b>0 %</b> |            | <b>0 %</b>             | <b>0 %</b> |            |
| Avg Price/Unit      | <b>0</b>                | <b>0</b>   | <b>0 %</b> | <b>0</b>               | <b>0</b>   | <b>0 %</b> |
| Active Listings     | <b>0</b>                | <b>0</b>   | <b>0 %</b> |                        |            |            |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## IC&amp;I - BUSINESS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 52,000    | 100- %   | 284,500                | 552,500   | 48- %    |
| Units Listed        | 4                       | 6         | 33- %    | 46                     | 43        | 6 %      |
| Units Sold          | 0                       | 2         | 100- %   | 8                      | 6         | 33 %     |
| Sale Success Ratio  | 0 %                     | 25 %      |          | 18 %                   | 12 %      |          |
| % Sales to Listings | 0 %                     | 33 %      |          | 17 %                   | 13 %      |          |
| Avg Price/Unit      | 0                       | 26,000    | 100- %   | 35,562                 | 92,083    | 61- %    |
| Active Listings     | 33                      | 29        | 13 %     |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 52,000    | 100- %   | 284,500                | 552,500   | 48- %    |
| Units Listed        | 4                       | 6         | 33- %    | 46                     | 43        | 6 %      |
| Units Sold          | 0                       | 2         | 100- %   | 8                      | 6         | 33 %     |
| Sale Success Ratio  | 0 %                     | 25 %      |          | 18 %                   | 12 %      |          |
| % Sales to Listings | 0 %                     | 33 %      |          | 17 %                   | 13 %      |          |
| Avg Price/Unit      | 0                       | 26,000    | 100- %   | 35,562                 | 92,083    | 61- %    |
| Active Listings     | 33                      | 29        | 13 %     |                        |           |          |

## IC&amp;I - INDUSTRIAL/COMMERCIAL

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 1                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 945,000                 | 0         | 0 %      | 2,725,000              | 7,431,000 | 63- %    |
| Units Listed        | 2                       | 1         | 100 %    | 14                     | 11        | 27 %     |
| Units Sold          | 2                       | 0         | 0 %      | 6                      | 8         | 25- %    |
| Sale Success Ratio  | 100 %                   | 0 %       |          | 50 %                   | 44 %      |          |
| % Sales to Listings | 100 %                   | 0 %       |          | 42 %                   | 72 %      |          |
| Avg Price/Unit      | 472,500                 | 0         | 0 %      | 454,166                | 928,875   | 51- %    |
| Active Listings     | 9                       | 6         | 50 %     |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 945,000                 | 0         | 0 %      | 2,725,000              | 7,431,000 | 63- %    |
| Units Listed        | 2                       | 1         | 100 %    | 15                     | 11        | 36 %     |
| Units Sold          | 2                       | 0         | 0 %      | 6                      | 8         | 25- %    |
| Sale Success Ratio  | 100 %                   | 0 %       |          | 50 %                   | 44 %      |          |
| % Sales to Listings | 100 %                   | 0 %       |          | 40 %                   | 72 %      |          |
| Avg Price/Unit      | 472,500                 | 0         | 0 %      | 454,166                | 928,875   | 51- %    |
| Active Listings     | 10                      | 6         | 66 %     |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## IC&amp;I - MULTI FAMILY

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |            |          |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR  | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |            |          |
| Gross Sales         | 0                       | 0         | 0 %      | 3,700,000              | 10,650,000 | 65- %    |
| Units Listed        | 0                       | 0         | 0 %      | 2                      | 2          | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 3          | 66- %    |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 50 %                   | 100 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 50 %                   | 150 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 3,700,000              | 3,550,000  | 4 %      |
| Active Listings     | 1                       | 0         | 0 %      |                        |            |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |            |          |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR  | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |            |          |
| Gross Sales         | 0                       | 0         | 0 %      | 3,700,000              | 10,650,000 | 65- %    |
| Units Listed        | 0                       | 0         | 0 %      | 2                      | 2          | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 1                      | 3          | 66- %    |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 50 %                   | 100 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 50 %                   | 150 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 3,700,000              | 3,550,000  | 4 %      |
| Active Listings     | 1                       | 0         | 0 %      |                        |            |          |

## IC&amp;I - LAND &amp; FARMS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 0                       | 0         | 0 %      |                        |           |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## IC&amp;I - LAND &amp; FARMS

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 1,377,777 | 100- %   |
| Units Listed        | 0                       | 0         | 0 %      | 4                      | 4         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 1         | 100- %   |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 20 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 25 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 1,377,777 | 100- %   |
| Active Listings     | 3                       | 2         | 50 %     |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 1,377,777 | 100- %   |
| Units Listed        | 0                       | 0         | 0 %      | 4                      | 4         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 1         | 100- %   |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 20 %      |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 25 %      |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 1,377,777 | 100- %   |
| Active Listings     | 3                       | 2         | 50 %     |                        |           |          |

## ICI SUB-TOTAL

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |           |          |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR | INCREASE |
| <b>NEW</b>          |                         |           |          |                        |           |          |
| Gross Sales         | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Units Listed        | 0                       | 0         | 0 %      | 1                      | 0         | 0 %      |
| Units Sold          | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Sale Success Ratio  | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| % Sales to Listings | 0 %                     | 0 %       |          | 0 %                    | 0 %       |          |
| Avg Price/Unit      | 0                       | 0         | 0 %      | 0                      | 0         | 0 %      |
| Active Listings     | 1                       | 0         | 0 %      |                        |           |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |            |          |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR  | INCREASE |
| <b>RESALE</b>       |                         |           |          |                        |            |          |
| Gross Sales         | 945,000                 | 52,000    | 1,717 %  | 6,709,500              | 20,011,277 | 66- %    |
| Units Listed        | 6                       | 7         | 14- %    | 66                     | 60         | 10 %     |
| Units Sold          | 2                       | 2         | 0 %      | 15                     | 18         | 16- %    |
| Sale Success Ratio  | 22 %                    | 22 %      |          | 25 %                   | 24 %       |          |
| % Sales to Listings | 33 %                    | 28 %      |          | 22 %                   | 30 %       |          |
| Avg Price/Unit      | 472,500                 | 26,000    | 1,717 %  | 447,300                | 1,111,737  | 59- %    |
| Active Listings     | 46                      | 37        | 24 %     |                        |            |          |

|                     | -----CURRENT MONTH----- |           |          | -----YEAR TO DATE----- |            |          |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
|                     | THIS YEAR               | LAST YEAR | INCREASE | THIS YEAR              | LAST YEAR  | INCREASE |
| <b>ALL</b>          |                         |           |          |                        |            |          |
| Gross Sales         | 945,000                 | 52,000    | 1,717 %  | 6,709,500              | 20,011,277 | 66- %    |
| Units Listed        | 6                       | 7         | 14- %    | 67                     | 60         | 11 %     |
| Units Sold          | 2                       | 2         | 0 %      | 15                     | 18         | 16- %    |
| Sale Success Ratio  | 22 %                    | 22 %      |          | 25 %                   | 24 %       |          |
| % Sales to Listings | 33 %                    | 28 %      |          | 22 %                   | 30 %       |          |
| Avg Price/Unit      | 472,500                 | 26,000    | 1,717 %  | 447,300                | 1,111,737  | 59- %    |
| Active Listings     | 47                      | 37        | 27 %     |                        |            |          |

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT JULY 31, 2008

## AREA: Burnaby North

## TOTAL

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                   |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
| <b>NEW</b>          | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR         | INCREASE     |
| Gross Sales         | <b>4,305,400</b>        | <b>13,989,199</b> | <b>69- %</b> | <b>60,842,752</b>      | <b>90,712,998</b> | <b>32- %</b> |
| Units Listed        | <b>38</b>               | <b>36</b>         | <b>5 %</b>   | <b>328</b>             | <b>363</b>        | <b>9- %</b>  |
| Units Sold          | <b>9</b>                | <b>34</b>         | <b>73- %</b> | <b>126</b>             | <b>216</b>        | <b>41- %</b> |
| Sale Success Ratio  | <b>22 %</b>             | <b>53 %</b>       |              | <b>47 %</b>            | <b>51 %</b>       |              |
| % Sales to Listings | <b>23 %</b>             | <b>94 %</b>       |              | <b>38 %</b>            | <b>59 %</b>       |              |
| Avg Price/Unit      | <b>478,377</b>          | <b>411,447</b>    | <b>16 %</b>  | <b>482,878</b>         | <b>419,967</b>    | <b>14 %</b>  |
| Active Listings     | <b>151</b>              | <b>96</b>         | <b>57 %</b>  |                        |                   |              |

|                     | -----CURRENT MONTH----- |                   |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|--------------|
| <b>RESALE</b>       | THIS YEAR               | LAST YEAR         | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>53,286,300</b>       | <b>96,084,104</b> | <b>44- %</b> | <b>441,029,763</b>     | <b>530,823,867</b> | <b>16- %</b> |
| Units Listed        | <b>313</b>              | <b>233</b>        | <b>34 %</b>  | <b>2,091</b>           | <b>1,686</b>       | <b>24 %</b>  |
| Units Sold          | <b>117</b>              | <b>209</b>        | <b>44- %</b> | <b>901</b>             | <b>1,120</b>       | <b>19- %</b> |
| Sale Success Ratio  | <b>45 %</b>             | <b>71 %</b>       |              | <b>59 %</b>            | <b>70 %</b>        |              |
| % Sales to Listings | <b>37 %</b>             | <b>89 %</b>       |              | <b>43 %</b>            | <b>66 %</b>        |              |
| Avg Price/Unit      | <b>455,438</b>          | <b>459,732</b>    | <b>0 %</b>   | <b>489,489</b>         | <b>473,949</b>     | <b>3 %</b>   |
| Active Listings     | <b>872</b>              | <b>461</b>        | <b>89 %</b>  |                        |                    |              |

|                     | -----CURRENT MONTH----- |                    |              | -----YEAR TO DATE----- |                    |              |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|--------------|
| <b>ALL</b>          | THIS YEAR               | LAST YEAR          | INCREASE     | THIS YEAR              | LAST YEAR          | INCREASE     |
| Gross Sales         | <b>57,591,700</b>       | <b>110,073,303</b> | <b>47- %</b> | <b>501,872,515</b>     | <b>621,536,865</b> | <b>19- %</b> |
| Units Listed        | <b>351</b>              | <b>269</b>         | <b>30 %</b>  | <b>2,419</b>           | <b>2,049</b>       | <b>18 %</b>  |
| Units Sold          | <b>126</b>              | <b>243</b>         | <b>48- %</b> | <b>1,027</b>           | <b>1,336</b>       | <b>23- %</b> |
| Sale Success Ratio  | <b>42 %</b>             | <b>68 %</b>        |              | <b>57 %</b>            | <b>66 %</b>        |              |
| % Sales to Listings | <b>35 %</b>             | <b>90 %</b>        |              | <b>42 %</b>            | <b>65 %</b>        |              |
| Avg Price/Unit      | <b>457,076</b>          | <b>452,976</b>     | <b>0 %</b>   | <b>488,678</b>         | <b>465,222</b>     | <b>5 %</b>   |
| Active Listings     | <b>1,023</b>            | <b>557</b>         | <b>83 %</b>  |                        |                    |              |